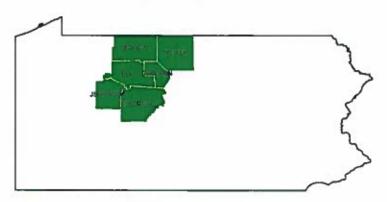
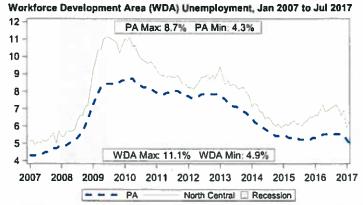
North Central WDA Profile



| 2015 Popu | ilation | |
|----------------------------------|-------------------|------------|
| Demographic | WDA | PA |
| Total Population | 222,599 | 12,779,559 |
| Female | 109,313 | 6,534,215 |
| Male | 113,286 | 6,245,344 |
| Population I | by Race | |
| White | 96.4% | 81.6% |
| Black | 1.6% | 11.0% |
| Other | 2.0% | 7.4% |
| Hispanic Origin (all races) | 1.8% | 6.4% |
| Population | by Age | |
| Ages 0 to 17 | 20.1% | 21,3% |
| Ages 18 to 24 | 8.0% | 9.7% |
| Ages 25 to 34 | 10.9% | 12.6% |
| Ages 35 to 44 | 12.3% | 12.0% |
| Ages 45 to 54 | 15.1% | 14.4% |
| Ages 55 to 64 | 14.7% | 13.6% |
| Ages 65 to 74 | 10.0% | 8.6% |
| Ages 75 and Older | 9.0% | 7.7% |
| Educational Attainment, | Ages 18 and Older | |
| High School Diploma or Less | 61.3% | 46.8% |
| Some College or Associate Degree | 24.5% | 26.7% |
| Bachelor's Degree | 9.6% | 16.6% |
| Graduate or Professional Degree | 4.6% | 9.9% |

Source: U.S. Census-2015 ACS 5-Year Estimates - DP05, B01001, and B15001



| Local Area Unemployment Statistics | | | | |
|------------------------------------|--------|-----------|--|--|
| Jul 2017 | WDA | PA | | |
| Unemployment Rate | 5.6% | 5.0% | | |
| Labor Force | 99,500 | 6,456,000 | | |
| Employed | 94,000 | 6,132,000 | | |
| Unemployed | 5,500 | 324,000 | | |

Notes: Current month's data are preliminary. Data are Seasonally Adjusted.

Top 10 Employers by Employment in Q4 of 2016

Wal-Mart Associates Inc State Government Dubois Regional Medical Center Federal Government GKN Sinter Metals LLC Dubois Area School District

Keystone Powdered Metal Company Elk Regional Health Center Inc Zippo Manufacturing Co

Charles Cole Memorial Hospital

Source: Quarterly Census of Employment and Wages

| Online Job Postings | WDA | PA |
|-----------------------|--|---------|
| July 2017 | 1,415 | 201,316 |
| July 2016 | 1,263 | 211,783 |
| Annual Volume Change | 152 | -10,467 |
| Annual Percent Change | 12.0% | -4.9% |
| | The state of the s | |

Source: The Conference Board Help Wanted OnLine

| Unemployment | Ju | i 2016 to | Jun 2017 | | Jun 2017 Initial (IC) and Continued (CC) UC Claims | | | | | Mal s | | |
|-----------------------------------|--------|-----------|----------|--------|--|--------|--------|-------|-------|---------|-------|-------|
| Compensation (UC) | Exhaus | stees | Exh. Pe | ercent | ЮТ | tal | IC Per | cent | CCT | otal | CC Pe | rcent |
| by Pre-UC Industry | WDA | PA | WDA | PA | WDA | PA | WDA | PA | WDA | PA | WDA | PA |
| Natural Resources & Mining | 180 | 2,310 | 9.5% | 2.0% | 50 | 530 | 2.5% | 0.5% | 230 | 3,350 | 3.0% | 0.5% |
| Construction | 330 | 11,280 | 17.5% | 11.0% | 240 | 8,200 | 12.0% | 9.5% | 1,040 | 45,540 | 13.0% | 10.0% |
| Manufacturing | 440 | 15,080 | 23.0% | 14,5% | 370 | 7,760 | 19.0% | 9.0% | 1,490 | 51,540 | 18.5% | 11.0% |
| Trade, Transportation & Utilities | 300 | 19,790 | 15.5% | 19.0% | 510 | 23,970 | 26.5% | 28.5% | 2,060 | 109,280 | 25.5% | 23.5% |
| Information | 10 | 1,720 | 0.5% | 1.5% | 0 | 530 | 0.0% | 0.5% | 100 | 7,340 | 1.5% | 1.5% |
| Financial Activities | 70 | 5,340 | 3.5% | 5.0% | 20 | 1,180 | 1.0% | 1.5% | 120 | 18,970 | 1.5% | 4.0% |
| Professional & Business Services | 210 | 18,950 | 11.0% | 18.5% | 120 | 8,300 | 6.0% | 10.0% | 800 | 78,070 | 10.0% | 17.0% |
| Education & Health Services | 210 | 15,660 | 11.0% | 15.0% | 230 | 9,220 | 12.0% | 11.0% | 1,290 | 68,010 | 16.0% | 15.0% |
| Leisure & Hospitality | 60 | 6,970 | 3.0% | 7.0% | 140 | 9,730 | 7.0% | 11.5% | 580 | 51,900 | 7.0% | 11.5% |
| Other Services | 70 | 2,800 | 3.5% | 2.5% | 30 | 1,000 | 1.5% | 1.0% | 200 | 10,220 | 2.5% | 2.0% |
| Government | 10 | 1,140 | 0.5% | 1.0% | 10 | 550 | 0.5% | 0.5% | 70 | 4,740 | 1.0% | 1.0% |
| Info Not Available | 20 | 1,960 | 1.0% | 2.0% | 230 | 13,720 | 12.0% | 16.0% | 140 | 11,370 | 1.5% | 2.5% |
| Total | 1,910 | 103,000 | 100% | 100% | 1,940 | 84,680 | 100% | 100% | 8,120 | 460,330 | 100% | 100% |

Notes: Percentages less than 0.5% will be displayed as 0.0%. Percentages may not sum to 100% due to rounding. Claims data are not comparable to claims data released in any other report.

Source: Pennsylvania Unemployment Compensation System

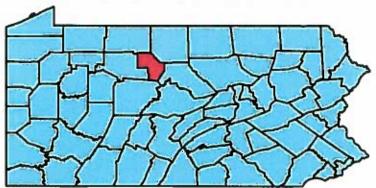
| | Quarterly Cens | s of Employm | ent and \ | Wages, 2016 | Annual Ave | ages | ET LOT OF | | |
|--------------|---|--------------|-----------|-------------|------------|---------|-----------|----------|----------|
| | | Estab. | | Employ | ment | Employm | ent% | Wage | s |
| NAICS | NAICS Description | WDA | LQ | WDA | PA | WDA | PA | WDA | PA |
| | Total, All Industries | 6,129 | 1.00 | 82,065 | 5,737,907 | 100.0% | 100.0% | \$38,467 | \$52,45 |
| 11 | Agriculture, Forestry, Fishing and Hunting | 95 | 1.15 | 403 | 24,596 | 0.5% | 0.4% | \$37,477 | \$34,03 |
| 21 | Mining, Quarrying, and Oil & Gas | 127 | ND | ND | 24,287 | ND | 0.4% | ND | \$80,46 |
| 22 | Utilities | 73 | 1.26 | 635 | 35,190 | 0.8% | 0.6% | \$62,977 | \$93,69 |
| 23 | Construction | 439 | 0.80 | 2,827 | 247,197 | 3.4% | 4.3% | \$43,918 | \$61,12 |
| 31-33 | Manufacturing | 462 | 2.18 | 17,477 | 559,286 | 21.3% | 9.7% | \$48,383 | \$59,80 |
| 42 | Wholesale Trade | 186 | 0.56 | 1,770 | 219,705 | 2.2% | 3.8% | \$47,619 | \$77,59 |
| 44-45 | Retail Trade | 823 | 1.10 | 9,994 | 638,016 | 12.2% | 11.1% | \$23,800 | \$27,81 |
| 48-49 | Transportation and Warehousing | 459 | ND | ND | 288,067 | ND | 5.0% | ND | \$46,75 |
| 51 | Information | 85 | 0.71 | 898 | 87,911 | 1.1% | 1.5% | \$49,989 | \$74,01 |
| 52 | Finance and Insurance | 238 | 0.42 | 1,559 | 257,060 | 1.9% | 4.5% | \$45,400 | \$87,95 |
| 53 | Real Estate and Rental and Leasing | 102 | ND | ND | 62,968 | ND | 1.1% | ND | \$57,69 |
| 54 | Professional and Technical Services | 298 | 0.40 | 2,010 | 353,927 | 2.4% | 6.2% | \$42,758 | \$88,69 |
| 55 | Management of Companies and Enterprises | 32 | ND | ND | 134,813 | ND | 2.3% | ND | \$123,00 |
| 56 | Administrative and Waste Services | 166 | ND | ND | 316,025 | ND | 5.5% | ND | \$34,31 |
| 61 | Educational Services | 128 | 0.84 | 5,737 | 478,519 | 7.0% | 8.3% | \$41,785 | \$54,47 |
| 62 | Health Care and Social Assistance | 1,096 | 1.08 | 15,647 | 1,016,071 | 19.1% | 17.7% | \$38,180 | \$48,38 |
| 71 | Arts, Entertainment, and Recreation | 62 | 0.29 | 404 | 97,335 | 0.5% | 1.7% | \$16,172 | \$32,25 |
| 72 | Accommodation and Food Services | 488 | 0.85 | 5,623 | 463,487 | 6.9% | 8.1% | \$12,507 | \$17,66 |
| 81 | Other Services (Except Public Administration) | 526 | 1.06 | 3,011 | 197,932 | 3.7% | 3.4% | \$22,002 | \$31,93 |
| 92 | Public Administration | 247 | 1.26 | 4,252 | 235,515 | 5.2% | 4.1% | \$44,487 | \$57,99 |
| | | Comp | any Own | ership | | | | | |
| Total, All C | Ownership | 6,129 | 1.00 | 82,065 | 5,737,907 | 100.0% | 100,0% | \$38,467 | \$52,45 |
| Private Ov | wnership | 5,580 | 0.98 | 70,773 | 5,062,799 | 86.2% | 88,2% | \$37,666 | \$52,10 |
| ederal O | wnership | 120 | 0.67 | 924 | 96,722 | 1.1% | 1.7% | \$54,217 | \$72,52 |
| State Own | nership | 89 | 1,33 | 2,552 | 134,107 | 3.1% | 2.3% | \$58,273 | \$58,52 |
| ocal Owr | nership | 340 | 1.23 | 7,816 | 444,280 | 9.5% | 7.7% | \$37,387 | \$50,30 |

Notes: 'Estab.'-Establishments. 'LQ'-(Location Quotient) is the percent of WDA employment by sector divided by the percent of PA's employment by sector.

| Occupational Employment (2014) and Wages (2016) | | | | | | | |
|---|---|--------------|-----------|-------------|----------|----------|-----------|
| | | Estimated Em | ployment | Entry-Level | Wage | Average | Wage |
| SOC Code | Major Occupational Group | WDA | PA | WDA | PA | WDA | PA |
| 00-0000 | Total, All Occupations | 94,150 | 6,106,280 | \$19,625 | \$21,180 | \$38,421 | \$47,540 |
| 11-0000 | Management | 4,330 | 276,540 | \$42,726 | \$59,330 | \$86,353 | \$121,830 |
| 13-0000 | Business & Financial Operations | 2,230 | 293,440 | \$33,109 | \$42,350 | \$56,793 | \$72,010 |
| 15-0000 | Computer & Mathematical | 580 | 149,710 | \$33,031 | \$47,270 | \$51,893 | \$81,100 |
| 17-0000 | Architecture & Engineering | 1,420 | 94,730 | \$36,743 | \$46,120 | \$66,011 | \$77,940 |
| 19-0000 | Life, Physical & Social Science | 420 | 53,510 | \$29,367 | \$37,870 | \$52,515 | \$69,000 |
| 21-0000 | Community & Social Services | 2,410 | 141,070 | \$23,850 | \$27,080 | \$38,177 | \$42,840 |
| 23-0000 | Legal | 240 | 49,250 | \$37,202 | \$42,190 | \$86,189 | \$102,140 |
| 25-0000 | Education, Training & Library | 4,850 | 343,700 | \$22,860 | \$26,180 | \$39,603 | \$55,760 |
| 27-0000 | Arts, Design, Entertainment, Sports & Media | 800 | 84,240 | \$17,387 | \$22,970 | \$28,888 | \$49,500 |
| 29-0000 | Healthcare Practitioners & Technical | 5,480 | 375,730 | \$31,553 | \$37,020 | \$68,785 | \$74,590 |
| 31-0000 | Healthcare Support | 3,450 | 208,840 | \$19,687 | \$21,210 | \$26,957 | \$29,880 |
| 33-0000 | Protective Service | 1,430 | 123,520 | \$29,326 | \$20,880 | \$49,337 | \$43,740 |
| 35-0000 | Food Preparation & Serving Related | 6,820 | 484,470 | \$17,213 | \$17,250 | \$20,653 | \$22,530 |
| 37-0000 | Building & Grounds Cleaning & Maintenance | 3,760 | 215,680 | \$17,399 | \$18,660 | \$23,945 | \$27,550 |
| 39-0000 | Personal Care & Service | 3,580 | 254,030 | \$17,302 | \$17,770 | \$22,263 | \$25,190 |
| 41-0000 | Sales & Related | 7,980 | 618,230 | \$17,365 | \$17,790 | \$30,686 | \$40,850 |
| 43-0000 | Office & Administrative Support | 12,280 | 951,400 | \$20,071 | \$22,510 | \$31,716 | \$36,500 |
| 45-0000 | Farming, Fishing & Forestry | 2,000 | 43,780 | \$23,619 | \$19,190 | \$37,384 | \$31,120 |
| 47-0000 | Construction & Extraction | 4,940 | 261,750 | \$26,578 | \$29,860 | \$40,036 | \$49,610 |
| 49-0000 | Installation, Maintenance & Repair | 4,730 | 242,210 | \$24,813 | \$27,650 | \$40,564 | \$45,620 |
| 51-0000 | Production | 11,980 | 407,800 | \$23,183 | \$23,850 | \$36,557 | \$38,130 |
| 53-0000 | Transportation & Material Moving | 8,430 | 432,670 | \$21,692 | \$20,900 | \$34,394 | \$35,590 |



Cameron County Profile



| 20 | 15 Population | |
|-----------------------------|-----------------|------------|
| Demographic | County | PA |
| Total Population | 4,869 | 12,779,559 |
| Female | 2,443 | 6,534,215 |
| Male | 2,426 | 6,245,344 |
| Pop | ulation by Race | |
| White | 98.0% | 81.6% |
| Black | 0.6% | 11.0% |
| Other | 1.4% | 7.4% |
| Hispanic Origin (all races) | 0.7% | 6.4% |

| Population by Age | | | | |
|-------------------|-------|-------|--|--|
| Ages 0 to 17 | 17.8% | 21.3% | | |
| Ages 18 to 24 | 6.7% | 9.7% | | |
| Ages 25 to 34 | 8.6% | 12.6% | | |
| Ages 35 to 44 | 10.1% | 12.0% | | |
| Ages 45 to 54 | 16.0% | 14.4% | | |
| Ages 55 to 64 | 17.8% | 13.6% | | |
| Ages 65 to 74 | 12.6% | 8.6% | | |
| Ages 75 and Older | 10.5% | 7.7% | | |
| Median Age | 50.6 | 40.7 | | |

Source: U.S. Census 5 Year Estimate 2011-2015 (Tables: DP05 and B01001)

| 2015 Veterans | County | PA |
|---------------------------|----------|----------|
| Total Veterans | 556 | 870,770 |
| Median Veteran Income | \$29,388 | \$34,110 |
| Median Non-Veteran Income | \$22,608 | \$26,783 |
| Veteran Unemployment Rate | 0.0% | 7.2% |

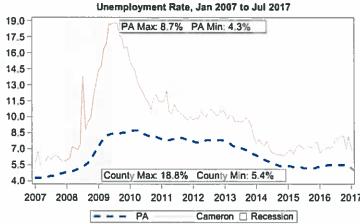
Source: U.S. Census 5 Year Estimate 2011-2015 (Table: S2101)

| Online Job Postings | County | PA |
|-----------------------|--------|---------|
| July 2017 | 32 | 201,316 |
| July 2016 | 39 | 211,783 |
| Annual Volume Change | -7 | -10,467 |
| Annual Percent Change | -17,9% | 4.9% |

Source: The Conference Board Help Wanted OnLine

| Income | County | PA |
|----------------------------|-----------|---------------|
| Per Capita Personal Income | \$44,865 | \$49,745 |
| Total Personal Income | \$212,299 | \$636,857,158 |
| Median Household Income | \$39,897 | \$53,599 |
| Median Family Income | \$51,167 | \$68,158 |

Note: Total Personal Income is displayed in thousands. Note: Median Incomes are in 2015 adjusted dollars. Source: Personal Incomes - Bureau of Economic Analysis (BEA) - 2015 Source: Median Incomes - U.S. Census 2011-2015 (Tables: B19013 & B19113)



| Local Area Unemployment Statistics | | | | | |
|------------------------------------|--------|-----------|--|--|--|
| Jul 2017 | County | PA | | | |
| Unemployment Rate | 6.3% | 5.0% | | | |
| Labor Force | 2,200 | 6,456,000 | | | |
| Employed | 2,000 | 6,132,000 | | | |
| Unemployed | 100 | 324,000 | | | |

Notes: Current month's data are preliminary. Data are Seasonally Adjusted.

| Unemployment Compensation Exhaustees | | | | | |
|--------------------------------------|--------|---------|-----------|---------|--|
| Jul 2016 to Jun 2017 | Volur | ne | Percent o | f Total | |
| Pre-UC industry | County | PA | County | PA | |
| Natural Resources & Mining | 0 | 2,310 | 0.0% | 2.0% | |
| Construction | 10 | 11,280 | 16.5% | 11.0% | |
| Manufacturing | 20 | 15,080 | 33.5% | 14.5% | |
| Trade, Transportation & Utilities | 0 | 19,790 | 0.0% | 19.0% | |
| Information | 0 | 1,720 | 0.0% | 1.5% | |
| Financial Activities | 0 | 5,340 | 0.0% | 5.0% | |
| Professional & Business Services | 10 | 18,950 | 16.5% | 18.5% | |
| Education & Health Services | 10 | 15,660 | 16.5% | 15.0% | |
| Leisure & Hospitality | 0 | 6,970 | 0.0% | 7.0% | |
| Other Services | 10 | 2,800 | 16.5% | 2.5% | |
| Government | 0 | 1,140 | 0.0% | 1.0% | |
| Info Not Available | 0 | 1,960 | 0.0% | 2.0% | |
| Total | 60 | 103,000 | 100% | 100% | |

Note: Percentages less than 0.5% will be displayed as 0.0%. Source: Pennsylvania Unemployment Compensation System

Top 10 Employers by Employment in Q4 of 2016

GKN Sinter Metals LLC

State Government

Cameron County School District

Emporium Hardwoods Operating Co LLC

Guy & Mary Felt Manor Inc

Cameron County Commissioners

Embassy Powdered Metals Inc

American Sintered Technologies

PSM BrownCo

Mt View Market Place Store Owners

Cameron County Profile

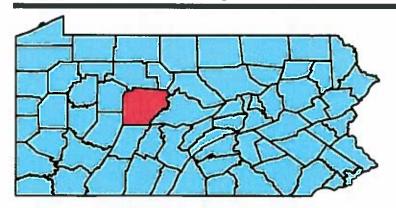
| | Quarterly Census of Employment and Wages, 2016 Annual Averages | | | | | | | | |
|--------------|--|--------|--------|------------|-----------|---------|--------|-----------|-----------|
| | | | | Employment | | Employm | ent % | Wage | :S |
| NAICS | NAICS Description | County | LQ | County | PA | County | PA | County | PA |
| V | Total, All Industries | 146 | 1.00 | 1,947 | 5,737,907 | 100.0% | 100.0% | \$37,805 | \$52,458 |
| 11 | Agriculture, Forestry, Fishing and Hunting | 3 | 0.72 | 6 | 24,596 | 0.3% | 0.4% | \$25,335 | \$34,030 |
| 21 | Mining, Quarrying, and Oil & Gas | 1 | ND | ND | 24,287 | ND | 0.4% | ND | \$80,461 |
| 22 | Utilities | 2 | ND | ND | 35,190 | ND | 0.6% | ND | \$93,694 |
| 23 | Construction | 11 | 0.52 | 44 | 247,197 | 2.3% | 4.3% | \$36,983 | \$61,124 |
| 31-33 | Manufacturing | 21 | 5.11 | 969 | 559,286 | 49.8% | 9.7% | \$47,361 | \$59,804 |
| 42 | Wholesale Trade | 5 | 0.15 | 11 | 219,705 | 0.6% | 3.8% | \$108,886 | \$77,591 |
| 44-45 | Retail Trade | 12 | 0.53 | 115 | 638,016 | 5.9% | 11.1% | \$18,450 | \$27,811 |
| 48-49 | Transportation and Warehousing | 4 | ND | ND | 288,067 | ND | 5.0% | ND | \$46,757 |
| 51 | Information | 3 | 0.40 | 12 | 87,911 | 0.6% | 1.5% | \$14,222 | \$74,010 |
| 52 | Finance and Insurance | 5 | 0.22 | 19 | 257,060 | 1.0% | 4.5% | \$26,724 | \$87,951 |
| 53 | Real Estate and Rental and Leasing | 1 | ND | ND | 62,968 | ND | 1.1% | ND | \$57,690 |
| 54 | Professional and Technical Services | 7 | 0.12 | 15 | 353,927 | 0.8% | 6.2% | \$36,723 | \$88,691 |
| 55 | Management of Companies and Enterprises | 1 | ND | ND | 134,813 | ND | 2.3% | ND | \$123,003 |
| 56 | Administrative and Waste Services | 0 | ND | ND | 316,025 | ND | 5.5% | ND | \$34,311 |
| 61 | Educational Services | 2 | ND | ND | 478,519 | ND | 8.3% | ND | \$54,471 |
| 62 | Health Care and Social Assistance | 27 | 0.48 | 164 | 1,016,071 | 8.4% | 17.7% | \$27,038 | \$48,384 |
| 71 | Arts, Entertainment, and Recreation | 1 | ND | ND | 97,335 | ND | 1.7% | ND | \$32,258 |
| 72 | Accommodation and Food Services | 13 | 0.72 | 114 | 463,487 | 5.9% | 8.1% | \$9,417 | \$17,661 |
| 81 | Other Services (Except Public Administration) | 13 | 0.86 | 58 | 197,932 | 3.0% | 3.4% | \$11,491 | \$31,932 |
| 92 | Public Administration | 14 | 2.53 | 202 | 235,515 | 10.4% | 4.1% | \$37,569 | \$57,996 |
| 70 | | Comp | any Ow | nership | | | | | |
| Fotal, All C | Ownership | 146 | 1,00 | 1,947 | 5,737,907 | 100.0% | 100.0% | \$37,805 | \$52,458 |
| Private Ov | vnership | 123 | 0,92 | 1,581 | 5,062,799 | 81.2% | 88.2% | \$37,459 | \$52,103 |
| ederal O | wnership | 3 | 0.37 | 12 | 96,722 | 0.6% | 1.7% | \$40,712 | \$72,521 |
| State Own | ership | 8 | 2.79 | 127 | 134,107 | 6.5% | 2.3% | \$53,137 | \$58,521 |
| Local Own | nership | 12 | 1.51 | 227 | 444,280 | 11.7% | 7.7% | \$31,487 | \$50,306 |

Notes: 'Establ.'-Establishments. 'LQ'-(Location Quotient) is the percent of county employment by sector divided by the percent of PA's employment by sector.

| | Occupational Wages, 2016 Annual Averages | | | | | |
|-----------------|---|---------------|----------|--------------|----------|--|
| | | Entry-Level V | Vage | Average Wage | | |
| SOC Code | Major Occupational Group | County | PA | County | PA | |
| 00-0000 | Total, All Occupations | \$20,135 | \$21,180 | \$36,625 | \$47,54 | |
| 11-0000 | Management | \$44,309 | \$59,330 | \$72,466 | \$121,83 | |
| 13-0000 | Business & Financial Operations | \$21,615 | \$42,350 | \$41,329 | \$72,01 | |
| 15-0000 | Computer & Mathematical | ND | \$47,270 | ND | \$81,10 | |
| 17-0000 | Architecture & Engineering | \$40,364 | \$46,120 | \$62,687 | \$77,94 | |
| 19-0000 | Life, Physical & Social Science | ND | \$37,870 | ИD | \$69,00 | |
| 21-0000 | Community & Social Services | ND | \$27,080 | ND | \$42,84 | |
| 23-0000 | Legal | ND | \$42,190 | ND | \$102,14 | |
| 25-0000 | Education, Training & Library | ND | \$26,180 | ND | \$55,76 | |
| 27-0000 | Arts, Design, Entertainment, Sports & Media | ND | \$22,970 | ND | \$49,50 | |
| 29-0000 | Healthcare Practitioners & Technical | ND | \$37,020 | ND | \$74,59 | |
| 31-0000 | Healthcare Support | ND | \$21,210 | ND | \$29,88 | |
| 33-0000 | Protective Service | \$23,470 | \$20,880 | \$50,466 | \$43,74 | |
| 35-0000 | Food Preparation & Serving Related | \$16,794 | \$17,250 | \$20,774 | \$22,53 | |
| 37-0000 | Building & Grounds Cleaning & Maintenance | \$17,190 | \$18,660 | \$22,644 | \$27,55 | |
| 39-0000 | Personal Care & Service | ND | \$17,770 | ND | \$25,19 | |
| 41-0000 | Sales & Related | \$44,922 | \$17,790 | \$52,592 | \$40,85 | |
| 43-0000 | Office & Administrative Support | \$21,086 | \$22,510 | \$28,780 | \$36,50 | |
| 45-0000 | Farming, Fishing & Forestry | ND | \$19,190 | ND | \$31,12 | |
| 47-0000 | Construction & Extraction | ND | \$29,860 | ND | \$49,61 | |
| 49-0000 | Installation, Maintenance & Repair | \$31,482 | \$27,650 | \$44,171 | \$45,62 | |
| 51-0000 | Production | \$23,545 | \$23,850 | \$34,724 | \$38,13 | |
| 53-0000 | Transportation & Material Moving | \$23,518 | \$20,900 | \$31,551 | \$35,59 | |



Clearfield County Profile



| 20 | 115 Population | |
|------------------|----------------|------------|
| Demographic | County | PA |
| Total Population | 81,343 | 12,779,559 |
| Female | 39,005 | 6,534,215 |
| Male | 42,338 | 6,245,344 |

| Population by Race | | | | | |
|-----------------------------|-------|-------|--|--|--|
| White | 95.2% | 81.6% | | | |
| Black | 2.5% | 11.0% | | | |
| Other | 2.3% | 7.4% | | | |
| Hispanic Origin (all races) | 2.8% | 6.4% | | | |

| Population by Age | | | | |
|-------------------|-------|-------|--|--|
| Ages 0 to 17 | 19.0% | 21.3% | | |
| Ages 18 to 24 | 8.1% | 9.7% | | |
| Ages 25 to 34 | 11.5% | 12.6% | | |
| Ages 35 to 44 | 13.1% | 12.0% | | |
| Ages 45 to 54 | 15.5% | 14.4% | | |
| Ages 55 to 64 | 14.3% | 13.6% | | |
| Ages 65 to 74 | 9.9% | 8.6% | | |
| Ages 75 and Older | 8.6% | 7.7% | | |
| Median Age | 44.4 | 40.7 | | |

Source: U.S. Census 5 Year Estimate 2011-2015 (Tables: DP05 and B01001)

| 2015 Veterans | County | PA | |
|---------------------------|----------|----------|--|
| Total Veterans | 7,096 | 870,770 | |
| Median Veteran Income | \$29,461 | \$34,110 | |
| Median Non-Veteran Income | \$20,972 | \$26,783 | |
| Veteran Unemployment Rate | 11.8% | 7.2% | |

Source: U.S. Census 5 Year Estimate 2011-2015 (Table: S2101)

| Online Job Postings | County | PA | |
|-----------------------|--------|---------|--|
| July 2017 | 468 | 201,316 | |
| July 2016 | 359 | 211,783 | |
| Annual Volume Change | 109 | -10,467 | |
| Annual Percent Change | 30.4% | -4.9% | |

Source: The Conference Board Help Wanted OnLine TM

| income | County | PA | |
|----------------------------|-------------|---------------|--|
| Per Capita Personal Income | \$39,578 | \$49,745 | |
| Total Personal Income | \$3,205,578 | \$636,857,158 | |
| Median Household Income | \$42,257 | \$53,599 | |
| Median Family Income | \$53,517 | \$68,158 | |

Note: Total Personal Income Is displayed in thousands.
Note: Median Incomes are in 2015 adjusted dollars.
Source: Personal Incomes - Bureau of Economic Analysis (BEA) - 2015
Source: Median Incomes - U.S. Census 2011-2015 (Tables: B19013 & B19113)

| 12 | PA Max: 8,7% PA Min: 4,3% |
|---------------|--|
| 11 - | A |
| 10 - | TV M |
| 9- | half the |
| 8 | |
| 7- | |
| 6- ~~ | |
| 5- 7- | ****** |
| 4 | County Max: 11.1% County Min: 5% |
| 2007 2008 200 | 09 2010 2011 2012 2013 2014 2015 2016 2017 |
| - | PA Clearfield ☐ Recession |
| | |

Unemployment Rate, Jan 2007 to Jul 2017

| Local Area Unemployment Statistics | | | | | |
|------------------------------------|--------|-----------|--|--|--|
| Jul 2017 | County | PA | | | |
| Unemployment Rate | 5.8% | 5.0% | | | |
| Labor Force | 35,300 | 6,456,000 | | | |
| Employed | 33,300 | 6,132,000 | | | |
| Unemployed | 2,000 | 324,000 | | | |

Notes: Current month's data are preliminary. Data are Seasonally Adjusted.

| Unemployment Compensation Exhaustees | | | | | |
|--------------------------------------|--------|---------|--------|------------------|--|
| Jul 2016 to Jun 2017 | Volum | Volume | | Percent of Total | |
| Pre-UC Industry | County | PA | County | PA | |
| Natural Resources & Mining | 60 | 2,310 | 8.5% | 2.0% | |
| Construction | 150 | 11,280 | 21.0% | 11.0% | |
| Manufacturing | 110 | 15,080 | 15.5% | 14.5% | |
| Trade, Transportation & Utilities | 120 | 19,790 | 17.0% | 19.0% | |
| Information | 10 | 1,720 | 1.5% | 1.5% | |
| Financial Activities | 30 | 5,340 | 4.0% | 5.0% | |
| Professional & Business Services | 70 | 18,950 | 10.0% | 18.5% | |
| Education & Health Services | 80 | 15,660 | 11.5% | 15.0% | |
| Leisure & Hospitality | 30 | 6,970 | 4.0% | 7.0% | |
| Other Services | 30 | 2,800 | 4.0% | 2.5% | |
| Government | 10 | 1,140 | 1.5% | 1,0% | |
| Info Not Available | 10 | 1,960 | 1.5% | 2.0% | |
| Total | 710 | 103,000 | 100% | 100% | |

Note: Percentages less than 0.5% will be displayed as 0.0%. Source: Pennsylvania Unemployment Compensation System

Top 10 Employers by Employment in Q4 of 2016

Wal-Mart Associates Inc **Dubois Regional Medical Center** State Government **Dubois Area School District** Cen-Clear Child Services Inc. Paris Cleaners Inc Clearfield Hospital Clearfield Area School District Christ the King Manor Fayette Resources Incorporated

Clearfield County Profile

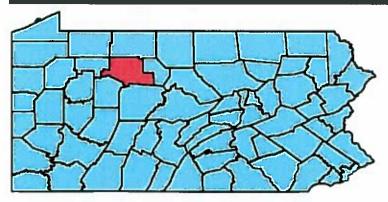
| HE | Quarterly Cens | us of Employm | ent and | Wages, 2016 | Annual Ave | rages | | | Marie W |
|--------------|---|---------------|---------|-------------|------------|--------------|--|-----------|-----------|
| | | Estab. | | Employment | | Employment % | | Wages | |
| NAICS | NAICS Description | County | LQ | County | PA | County | PA | County | PA |
| | Total, All Industries | 2,160 | 1.00 | 29,472 | 5,737,907 | 100.0% | 100.0% | \$37,172 | \$52,458 |
| 11 | Agriculture, Forestry, Fishing and Hunting | 17 | 0.47 | 60 | 24,596 | 0.2% | 0.4% | \$34,928 | \$34,030 |
| 21 | Mining, Quarrying, and Oil & Gas | 44 | 2.98 | 372 | 24,287 | 1.3% | 0.4% | \$56,047 | \$80,461 |
| 22 | Utilities | 32 | 2.00 | 361 | 35,190 | 1.2% | 0.6% | \$66,587 | \$93,694 |
| 23 | Construction | 156 | 0.56 | 707 | 247,197 | 2.4% | 4.3% | \$43,498 | \$61,124 |
| 31-33 | Manufacturing | 116 | 0.89 | 2,568 | 559,286 | 8.7% | 9.7% | \$40,432 | \$59,804 |
| 42 | Wholesale Trade | 69 | 0.62 | 701 | 219,705 | 2.4% | 3.8% | \$45,654 | \$77,591 |
| 44-45 | Retail Trade | 322 | 1.37 | 4,498 | 638,016 | 15.3% | 11.1% | \$23,779 | \$27,811 |
| 48-49 | Transportation and Warehousing | 210 | 2.02 | 2,990 | 288,067 | 10.1% | 5.0% | \$42,593 | \$46,757 |
| 51 | Information | 22 | 0.43 | 195 | 87,911 | 0.7% | 1.5% | \$35,251 | \$74,010 |
| 52 | Finance and Insurance | 86 | 0.53 | 702 | 257,060 | 2.4% | 4.5% | \$48,561 | \$87,951 |
| 53 | Real Estate and Rental and Leasing | 48 | 0.83 | 267 | 62,968 | 0.9% | 1.1% | \$29,732 | \$57,690 |
| 54 | Professional and Technical Services | 105 | 0.51 | 933 | 353,927 | 3.2% | 6.2% | \$44,758 | \$88,691 |
| 55 | Management of Companies and Enterprises | 14 | 0.19 | 132 | 134,813 | 0.4% | 2.3% | \$50,327 | \$123,003 |
| 56 | Administrative and Waste Services | 63 | 0.62 | 1,002 | 316,025 | 3.4% | 5.5% | \$30,618 | \$34,311 |
| 61 | Educational Services | 34 | 0.81 | 2,001 | 478,519 | 6.8% | 8.3% | \$41,839 | \$54,471 |
| 62 | Health Care and Social Assistance | 368 | 1.23 | 6,409 | 1,016,071 | 21.7% | 17.7% | \$44,241 | \$48,384 |
| 71 | Arts, Entertainment, and Recreation | 22 | 0.24 | 122 | 97,335 | 0.4% | 1.7% | \$16,928 | \$32,258 |
| 72 | Accommodation and Food Services | 168 | 0.99 | 2,366 | 463,487 | 8.0% | 8.1% | \$13,154 | \$17,661 |
| 81 | Other Services (Except Public Administration) | 185 | 1.38 | 1,401 | 197,932 | 4.8% | 3.4% | \$24,706 | \$31,932 |
| 92 | Public Administration | 83 | 1.40 | 1,689 | 235,515 | 5.7% | 4.1% | \$50,086 | \$57,996 |
| | | Comp | any Ow | mership | | | 0 10 10 10 10 10 10 10 10 10 10 10 10 10 | a removed | |
| Total, All C | Ownership | 2,160 | 1.00 | 29,472 | 5,737,907 | 100.0% | 100.0% | \$37,172 | \$52,458 |
| Private Ov | wnership | 1,978 | 0.96 | 25,071 | 5,062,799 | 85.1% | 88.2% | \$35,592 | \$52,103 |
| ederal O | wnership | 49 | 0.48 | 238 | 96,722 | 0.8% | 1.7% | \$53,681 | \$72,521 |
| State Own | nership | 24 | 2.31 | 1,593 | 134,107 | 5.4% | 2.3% | \$59,730 | \$58,521 |
| _ocal Owr | nership | 109 | 1.13 | 2,571 | 444,280 | 8.7% | 7.7% | \$37,060 | \$50,306 |

Notes: 'Estab.'-Establishments.' LQ'-(Location Quotient) is the percent of county employment by sector divided by the percent of PA's employment by sector.

| EUZO I | Occupational V | Vages, 2016 Annual Av | erages | | |
|----------|---|-----------------------|-----------|----------------------|-----------|
| | | Vage | Average W | age | |
| SOC Code | Major Occupational Group | County | PA | County | PA |
| 00-0000 | Total, All Occupations | \$19,237 | \$21,180 | \$37,455 | \$47,540 |
| 11-0000 | Management | \$46,069 | \$59,330 | \$87,521 | \$121,830 |
| 13-0000 | Business & Financial Operations | \$31,913 | \$42,350 | \$60,078 | \$72,010 |
| 15-0000 | Computer & Mathematical | \$31,509 | \$47,270 | \$49,173 | \$81,100 |
| 17-0000 | Architecture & Engineering | \$41,773 | \$46,120 | \$66,622 | \$77,940 |
| 19-0000 | Life, Physical & Social Science | \$34,866 | \$37,870 | \$61,454 | \$69,000 |
| 21-0000 | Community & Social Services | \$25,299 | \$27,080 | \$40,797 | \$42,840 |
| 23-0000 | Legal | \$31,215 | \$42,190 | \$50,052 | \$102,140 |
| 25-0000 | Education, Training & Library | \$21,441 | \$26,180 | \$43,346 | \$55,760 |
| 27-0000 | Arts, Design, Entertainment, Sports & Media | \$17,414 | \$22,970 | \$27,572 | \$49,50 |
| 29-0000 | Healthcare Practitioners & Technical | \$30,897 | \$37,020 | \$68,411 | \$74,590 |
| 31-0000 | Healthcare Support | \$20,529 | \$21,210 | \$27,658 | \$29,88 |
| 33-0000 | Protective Service | \$34,025 | \$20,880 | \$50,666 | \$43,74 |
| 35-0000 | Food Preparation & Serving Related | \$17,159 | \$17,250 | \$20,044 | \$22,53 |
| 37-0000 | Building & Grounds Cleaning & Maintenance | \$17,142 | \$18,660 | \$25,261 | \$27,55 |
| 39-0000 | Personal Care & Service | \$17,340 | \$17,770 | \$23,015 | \$25,19 |
| 41-0000 | Sales & Related | \$17,302 | \$17,790 | \$27,232 | \$40,850 |
| 43-0000 | Office & Administrative Support | \$19,450 | \$22,510 | \$31,210 | \$36,50 |
| 45-0000 | Farming, Fishing & Forestry | ND | \$19,190 | ND | \$31,120 |
| 47-0000 | Construction & Extraction | \$26,999 | \$29,860 | \$38,558 | \$49,61 |
| 49-0000 | Installation, Maintenance & Repair | \$24,984 | \$27,650 | \$38,127 | \$45,62 |
| 51-0000 | Production | \$21,144 | \$23,850 | \$33,315 | \$38,13 |
| 53-0000 | Transportation & Material Moving | \$21,744 | \$20,900 | \$35,26 9 | \$35,59 |



Elk County Profile



| 15 Population | |
|-----------------|--|
| County | PA |
| 31,370 | 12,779,559 |
| 15,813 | 6,534,215 |
| 15,557 | 6,245,344 |
| ulation by Race | |
| 98.1% | 81.6% |
| 0.5% | 11.0% |
| 1.4% | 7.4% |
| 0.7% | 6.4% |
| | 31,370 15,813 15,557 ulation by Race 98.1% 0.5% 1.4% |

| Population by Age | | | | | |
|-------------------|-------|-------|--|--|--|
| Ages 0 to 17 | 20.0% | 21.3% | | | |
| Ages 18 to 24 | 6.8% | 9.7% | | | |
| Ages 25 to 34 | 9.6% | 12.6% | | | |
| Ages 35 to 44 | 11.7% | 12.0% | | | |
| Ages 45 to 54 | 16.4% | 14.4% | | | |
| Ages 55 to 64 | 15.5% | 13.6% | | | |
| Ages 65 to 74 | 10.2% | 8.6% | | | |
| Ages 75 and Older | 9.9% | 7.7% | | | |
| Median Age | 47.0 | 40.7 | | | |

Source: U.S. Census 5 Year Estimate 2011-2015 (Tables: DP05 and B01001)

| 2015 Veterans | County | PA |
|---------------------------|----------|----------|
| Total Veterans | 2,840 | 870,770 |
| Median Veteran Income | \$28,192 | \$34,110 |
| Median Non-Veteran Income | \$25,827 | \$26,783 |
| Veteran Unemployment Rate | 7.6% | 7.2% |

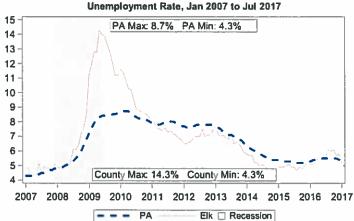
Source: U.S. Census 5 Year Estimate 2011-2015 (Table: S2101)

| Online Job Postings | County | PA |
|-----------------------|--------|---------|
| July 2017 | 243 | 201,316 |
| July 2016 | 231 | 211,783 |
| Annual Volume Change | 12 | -10,467 |
| Annual Percent Change | 5.2% | -4.9% |

Source: The Conference Board Help Wanted OnLine TM

| Income | County | PA |
|----------------------------|-------------|---------------|
| Per Capita Personal Income | \$43,625 | \$49,745 |
| Total Personal Income | \$1,346,805 | \$636,857,158 |
| Median Household Income | \$46,671 | \$53,599 |
| Median Family Income | \$59.551 | \$68.158 |

Note: Total Personal Income is displayed in thousands.
Note: Median Incomes are in 2015 adjusted dollars.
Source: Personal Incomes - Bureau of Economic Analysis (BEA) - 2015
Source: Median Incomes - U.S. Census 2011-2015 (Tables: B19013 & B19113)



| Local Area Unemployment Statistics | | | | | | |
|------------------------------------|--------|-----------|--|--|--|--|
| Jul 2017 | County | PA | | | | |
| Unemployment Rate | 4.6% | 5.0% | | | | |
| Labor Force | 16,000 | 6,456,000 | | | | |
| Employed | 15,300 | 6,132,000 | | | | |
| Unemployed | 700 | 324,000 | | | | |

Notes: Current month's data are preliminary. Data are Seasonally Adjusted.

| Unemployment Compensation Exhaustees | | | | | | | | |
|--------------------------------------|--------|---------|-----------|----------|--|--|--|--|
| Jul 2016 to Jun 2017 | Volume | | Percent o | of Total | | | | |
| Pre-UC Industry | County | PA | County | PA | | | | |
| Natural Resources & Mining | 10 | 2,310 | 3.5% | 2.0% | | | | |
| Construction | 20 | 11,280 | 7.0% | 11.0% | | | | |
| Manufacturing | 150 | 15,080 | 53.5% | 14.5% | | | | |
| Trade, Transportation & Utilities | 20 | 19,790 | 7.0% | 19.0% | | | | |
| Information | 0 | 1,720 | 0.0% | 1.5% | | | | |
| Financial Activities | 10 | 5,340 | 3.5% | 5.0% | | | | |
| Professional & Business Services | 30 | 18,950 | 10.5% | 18.5% | | | | |
| Education & Health Services | 30 | 15,660 | 10.5% | 15.0% | | | | |
| Leisure & Hospitality | 0 | 6,970 | 0.0% | 7.0% | | | | |
| Other Services | 10 | 2,800 | 3.5% | 2.5% | | | | |
| Government | 0 | 1,140 | 0.0% | 1.0% | | | | |
| Info Not Available | 0 | 1,960 | 0.0% | 2.0% | | | | |
| Total | 280 | 103,000 | 100% | 100% | | | | |

Note: Percentages less than 0.5% will be displayed as 0.0%. Source: Pennsylvania Unemployment Compensation System

Top 10 Employers by Employment in Q4 of 2016

Elk Regional Health Center Inc Keystone Powdered Metal Company Metaldyne Sintered Ridgway LLC Domtar Paper Company LLC Metaldyne Sinterforged Products LLC Wal-Mart Associates Inc Clarion Sintered Metals Inc Eastern Sintered Alloys Inc Saint Marys Area School District

SGL Carbon LLC

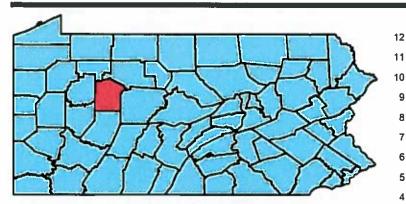
| | Quarterly Cens | us of Employm | ent and | Wages, 2016 | Annual Ave | rages | ATT W | 100 | |
|--------------|---|---------------|---------|-------------|------------|---------|--------|----------|-----------|
| | | Estab. | | Employment | | Employm | ent % | Wages | |
| NAICS | NAICS Description | County | LQ | County | PA | County | PA | County | PA |
| | Total, All Industries | 948 | 1.00 | 14,905 | 5,737,907 | 100.0% | 100.0% | \$41,072 | \$52,458 |
| 11 | Agriculture, Forestry, Fishing and Hunting | 20 | 0.80 | 51 | 24,596 | 0.3% | 0.4% | \$31,756 | \$34,030 |
| 21 | Mining, Quarrying, and Oil & Gas | 7 | 0.87 | 55 | 24,287 | 0.4% | 0.4% | \$49,925 | \$80,461 |
| 22 | Utilities | 11 | ND | ND | 35,190 | ND | 0.6% | ND | \$93,694 |
| 23 | Construction | 77 | 0.86 | 555 | 247,197 | 3.7% | 4.3% | \$49,142 | \$61,124 |
| 31-33 | Manufacturing | 138 | 4.60 | 6,682 | 559,286 | 44.8% | 9.7% | \$50,706 | \$59,804 |
| 42 | Wholesale Trade | 26 | 0.36 | 208 | 219,705 | 1.4% | 3.8% | \$45,441 | \$77,591 |
| 44-45 | Retail Trade | 119 | 0.87 | 1,444 | 638,016 | 9.7% | 11.1% | \$23,751 | \$27,811 |
| 48-49 | Transportation and Warehousing | 49 | 0.65 | 484 | 288,067 | 3.2% | 5.0% | \$40,831 | \$46,757 |
| 51 | Information | 14 | 0.50 | 115 | 87,911 | 0.8% | 1.5% | \$30,137 | \$74,010 |
| 52 | Finance and Insurance | 38 | 0.35 | 234 | 257,060 | 1.6% | 4.5% | \$51,925 | \$87,951 |
| 53 | Real Estate and Rental and Leasing | 16 | 0.40 | 65 | 62,968 | 0.4% | 1.1% | \$40,163 | \$57,690 |
| 54 | Professional and Technical Services | 42 | 0.39 | 360 | 353,927 | 2.4% | 6.2% | \$29,716 | \$88,691 |
| 55 | Management of Companies and Enterprises | 6 | 0.16 | 56 | 134,813 | 0.4% | 2.3% | \$97,112 | \$123,003 |
| 56 | Administrative and Waste Services | 30 | 0.29 | 242 | 316,025 | 1.6% | 5.5% | \$31,985 | \$34,311 |
| 61 | Educational Services | 21 | ND | ND | 478,519 | ND | 8.3% | ND | \$54,471 |
| 62 | Health Care and Social Assistance | 143 | 0.70 | 1,847 | 1,016,071 | 12.4% | 17.7% | \$37,944 | \$48,384 |
| 71 | Arts, Entertainment, and Recreation | 10 | 0.30 | 77 | 97,335 | 0.5% | 1.7% | \$14,135 | \$32,258 |
| 72 | Accommodation and Food Services | 72 | 0.65 | 782 | 463,487 | 5.2% | 8.1% | \$11,138 | \$17,661 |
| 81 | Other Services (Except Public Administration) | 87 | 0.87 | 449 | 197,932 | 3.0% | 3.4% | \$16,768 | \$31,932 |
| 92 | Public Administration | 24 | 0.73 | 447 | 235,515 | 3.0% | 4.1% | \$36,115 | \$57,996 |
| S. Sarray | | Comp | any Ow | nership | | | | | |
| Total, All (| Ownership | 948 | 1.00 | 14,905 | 5,737,907 | 100.0% | 100.0% | \$41,072 | \$52,458 |
| Private Ov | vnership | 880 | 1.04 | 13,666 | 5,062,799 | 91.7% | 88.2% | \$41,051 | \$52,103 |
| ederal O | wnership | 14 | 0.33 | 82 | 96,722 | 0.6% | 1.7% | \$50,945 | \$72,521 |
| State Own | nership | 15 | 0.44 | 152 | 134,107 | 1.0% | 2.3% | \$52,863 | \$58,521 |
| ocal Owr | nership | 40 | 0.87 | 1,005 | 444,280 | 6.7% | 7.7% | \$38,767 | \$50,306 |

Notes: 'Estab.'-Establishments. 'LQ'-(Location Quotient) is the percent of county employment by sector divided by the percent of PA's employment by sector.

| Occupational Wages, 2016 Annual Averages | | | | | | |
|--|---|---------------|----------|-----------|-----------|--|
| | | Entry-Level \ | Vage | Average W | age | |
| SOC Code | Major Occupational Group | County | PA | County | PA | |
| 00-0000 | Total, All Occupations | \$22,594 | \$21,180 | \$42,447 | \$47,540 | |
| 11-0000 | Management | \$51,549 | \$59,330 | \$92,434 | \$121,830 | |
| 13-0000 | Business & Financial Operations | \$40,134 | \$42,350 | \$58,294 | \$72,010 | |
| 15-0000 | Computer & Mathematical | \$36,447 | \$47,270 | \$51,547 | \$81,100 | |
| 17-0000 | Architecture & Engineering | \$31,481 | \$46,120 | \$50,537 | \$77,940 | |
| 19-0000 | Life, Physical & Social Science | \$27,658 | \$37,870 | \$43,512 | \$69,000 | |
| 21-0000 | Community & Social Services | \$26,948 | \$27,080 | \$37,759 | \$42,840 | |
| 23-0000 | Legal | ND | \$42,190 | ND | \$102,140 | |
| 25-0000 | Education, Training & Library | \$21,074 | \$26,180 | \$28,606 | \$55,760 | |
| 27-0000 | Arts, Design, Entertainment, Sports & Media | \$19,690 | \$22,970 | \$32,291 | \$49,500 | |
| 29-0000 | Healthcare Practitioners & Technical | \$38,636 | \$37,020 | \$100,111 | \$74,590 | |
| 31-0000 | Healthcare Support | \$22,453 | \$21,210 | \$31,346 | \$29,880 | |
| 33-0000 | Protective Service | \$30,166 | \$20,880 | \$50,584 | \$43,740 | |
| 35-0000 | Food Preparation & Serving Related | \$17,376 | \$17,250 | \$19,380 | \$22,530 | |
| 37-0000 | Building & Grounds Cleaning & Maintenance | \$17,785 | \$18,660 | \$23,517 | \$27,550 | |
| 39-0000 | Personal Care & Service | \$19,101 | \$17,770 | \$23,730 | \$25,190 | |
| 41-0000 | Sales & Related | \$17,881 | \$17,790 | \$36,023 | \$40,850 | |
| 43-0000 | Office & Administrative Support | \$21,357 | \$22,510 | \$33,077 | \$36,500 | |
| 45-0000 | Farming, Fishing & Forestry | \$33,788 | \$19,190 | \$43,823 | \$31,120 | |
| 47-0000 | Construction & Extraction | \$26,205 | \$29,860 | \$38,866 | \$49,610 | |
| 49-0000 | Installation, Maintenance & Repair | \$28,706 | \$27,650 | \$44,577 | \$45,620 | |
| 51-0000 | Production | \$24,019 | \$23,850 | \$37,053 | \$38,130 | |
| 53-0000 | Transportation & Material Moving | \$20,815 | \$20,900 | \$31,670 | \$35,590 | |



Jefferson County Profile



| 20 | 115 Population | |
|------------------|-----------------|------------|
| Demographic | County | PA |
| Total Population | 44,756 | 12,779,559 |
| Female | 22,516 | 6,534,215 |
| Male | 22,240 | 6,245,344 |
| Рор | ulation by Race | |

| Population by Race | | | |
|--|---|-------------|--|
| White | 98.0% | 81.6% | |
| Black | 0.5% | 11.0% | |
| Other | 1.4% | 7.4% | |
| Hispanic Origin (all races) | 0.8% | 6.4% | |
| The second secon | Mary and State of the State of | CHICATE CO. | |

| Population by Age | | | |
|-------------------|-------|-------|--|
| Ages 0 to 17 | 21.3% | 21.3% | |
| Ages 18 to 24 | 8.1% | 9.7% | |
| Ages 25 to 34 | 11.0% | 12.6% | |
| Ages 35 to 44 | 11.4% | 12.0% | |
| Ages 45 to 54 | 14.5% | 14.4% | |
| Ages 55 to 64 | 14.6% | 13.6% | |
| Ages 65 to 74 | 9.9% | 8.6% | |
| Ages 75 and Older | 9.2% | 7.7% | |
| Median Age | 44,0 | 40.7 | |

Source: U.S. Census 5 Year Estimate 2011-2015 (Tables: DP05 and B01001)

| 2015 Veterans | County | PA | | |
|---------------------------|----------|----------|--|--|
| Total Veterans | 3,610 | 870,770 | | |
| Median Veteran Income | \$28,153 | \$34,110 | | |
| Median Non-Veteran Income | \$22,409 | \$26,783 | | |
| Veteran Unemployment Rate | 7.7% | 7.2% | | |

Source: U.S. Census 5 Year Estimate 2011-2015 (Table: S2101)

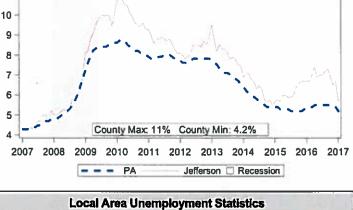
| Online Job Postings | County | PA |
|-----------------------|--------|---------|
| July 2017 | 246 | 201,316 |
| July 2016 | 224 | 211,783 |
| Annual Volume Change | 22 | -10,467 |
| Annual Percent Change | 9.8% | -4.9% |

Source: The Conference Board Help Wanted OnLine TM

| Income | County | PA |
|----------------------------|-------------|---------------|
| Per Capita Personal Income | \$38,242 | \$49,745 |
| Total Personal Income | \$1,699,073 | \$636,857,158 |
| Median Household Income | \$42,903 | \$53,599 |
| Median Family Income | \$52.647 | \$68,158 |

Note: Total Personal Income is displayed in thousands.

Note: Median Incomes are in 2015 adjusted dollars.
Source: Personal Incomes - Bureau of Economic Analysis (BEA) - 2015
Source: Median Incomes - U.S. Census 2011-2015 (Tables: B19013 & B19113)



Unemployment Rate, Jan 2007 to Jul 2017

PA Max: 8.7% PA Min: 4.3%

| Local Area Unemployment Statistics | | | | |
|------------------------------------|--------|-----------|--|--|
| Jul 2017 | County | PA | | |
| Unemployment Rate | 5.5% | 5.0% | | |
| Labor Force | 20,200 | 6,456,000 | | |
| Employed | 19,100 | 6,132,000 | | |
| Unemployed | 1,100 | 324,000 | | |
| 307 | | | | |

Notes: Current month's data are preliminary. Data are Seasonally Adjusted.

| Unemployment Compensation Exhaustees | | | | | | |
|--------------------------------------|--------|---------------------|-------|---------|--|--|
| Jul 2016 to Jun 2017 | Volur | Volume County PA | | f Total | | |
| Pre-UC Industry | County | | | PA | | |
| Natural Resources & Mining | 70 | 2,310 | 18.5% | 2.0% | | |
| Construction | 50 | 11,280 | 13.0% | 11.0% | | |
| Manufacturing | 70 | 15,080 | 18.5% | 14.5% | | |
| Trade, Transportation & Utilities | 80 | 19,790 | 21.0% | 19.0% | | |
| Information | 0 | 1,720 | 0.0% | 1.5% | | |
| Financial Activities | 20 | 5,340 | 5.5% | 5.0% | | |
| Professional & Business Services | 30 | 18,950 | 8.0% | 18.5% | | |
| Education & Health Services | 40 | 15,660 | 10.5% | 15.0% | | |
| Leisure & Hospitality | 10 | 6,970 | 2.5% | 7.0% | | |
| Other Services | 10 | 2,800 | 2.5% | 2.5% | | |
| Government | 0 | 1,140 | 0.0% | 1.0% | | |
| Info Not Available | 0 | 1,960 | 0.0% | 2.0% | | |
| Total | 380 | 103,000 | 100% | 100% | | |

Note: Percentages less than 0.5% will be displayed as 0.0%. Source: Pennsylvania Unemployment Compensation System

Top 10 Employers by Employment in Q4 of 2016

Guardian Home & Community Services Owens-Brockway Glass Container Punxsutawney Area School District Punxsutawney Area Hospital Inc State Government Beverage Air Corp Goodwill Industries of North Centra Brookville Area School District Wal-Mart Associates Inc

Brookville Equipment Corporation

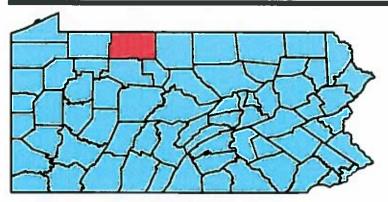
| Quarterly Census of Employment and Wages, 2016 Annual Averages | | | | | | | | | |
|--|---|--------|--------|------------|-----------|---------|--------|----------|----------|
| | | Estab. | | Employment | | Employm | ent % | Wages | |
| NAICS | NAICS Description | County | LQ | County | PA | County | PA | County | PA |
| | Total, All Industries | 1,231 | 1.00 | 15,245 | 5,737,907 | 100.0% | 100.0% | \$37,204 | \$52,458 |
| 11 | Agriculture, Forestry, Fishing and Hunting | 17 | 1,42 | 93 | 24,596 | 0.6% | 0.4% | \$37,759 | \$34,030 |
| 21 | Mining, Quarrying, and Oil & Gas | 27 | 7.98 | 515 | 24,287 | 3.4% | 0.4% | \$87,696 | \$80,46 |
| 22 | Utilities | 13 | ND | ND | 35,190 | ND | 0.6% | ND | \$93,694 |
| 23 | Construction | 100 | 0.98 | 646 | 247,197 | 4.2% | 4.3% | \$38,025 | \$61,124 |
| 31-33 | Manufacturing | 111 | 2.42 | 3,603 | 559,286 | 23.6% | 9.7% | \$47,454 | \$59,804 |
| 42 | Wholesale Trade | 39 | 0.45 | 265 | 219,705 | 1.7% | 3.8% | \$48,615 | \$77,59 |
| 44-45 | Retail Trade | 159 | 1.01 | 1,706 | 638,016 | 11.2% | 11.1% | \$23,512 | \$27,81 |
| 48-49 | Transportation and Warehousing | 92 | 0.79 | 607 | 288,067 | 4.0% | 5.0% | \$37,610 | \$46,75 |
| 51 | Information | 18 | 0.55 | 128 | 87,911 | 0.8% | 1.5% | \$43,724 | \$74,010 |
| 52 | Finance and Insurance | 44 | 0.36 | 247 | 257,060 | 1.6% | 4.5% | \$38,858 | \$87,95 |
| 53 | Real Estate and Rental and Leasing | 24 | 0,50 | 84 | 62,968 | 0.6% | 1.1% | \$33,196 | \$57,69 |
| 54 | Professional and Technical Services | 61 | 0.44 | 413 | 353,927 | 2.7% | 6.2% | \$47,934 | \$88,69 |
| 55 | Management of Companies and Enterprises | 6 | 0.18 | 64 | 134,813 | 0.4% | 2.3% | \$50,850 | \$123,00 |
| 56 | Administrative and Waste Services | 42 | 0.38 | 319 | 316,025 | 2.1% | 5.5% | \$43,031 | \$34,31 |
| 61 | Educational Services | 26 | ND | ND | 478,519 | ND | 8.3% | ND | \$54,47 |
| 62 | Health Care and Social Assistance | 198 | 1.23 | 3,327 | 1,016,071 | 21.8% | 17.7% | \$29,608 | \$48,38 |
| 71 | Arts, Entertainment, and Recreation | 11 | 0.29 | 76 | 97,335 | 0.5% | 1.7% | \$16,327 | \$32,25 |
| 72 | Accommodation and Food Services | 95 | 0.84 | 1,039 | 463,487 | 6.8% | 8.1% | \$12,365 | \$17,66 |
| 81 | Other Services (Except Public Administration) | 102 | 0.87 | 460 | 197,932 | 3.0% | 3.4% | \$26,582 | \$31,93 |
| 92 | Public Administration | 51 | 0.94 | 591 | 235,515 | 3.9% | 4.1% | \$39,311 | \$57,99 |
| | | Comp | any Ow | mership | | | | | 10000 |
| otal, All C | Ownership | 1,231 | 1.00 | 15,245 | 5,737,907 | 100.0% | 100.0% | \$37,204 | \$52,45 |
| Private Ov | wnership | 1,127 | 0.99 | 13,384 | 5,062,799 | 87.8% | 88.2% | \$36,577 | \$52,10 |
| ederal O | wnership | 21 | 0.43 | 110 | 96,722 | 0.7% | 1.7% | \$45,375 | \$72,52 |
| State Own | nership | 18 | 0.89 | 317 | 134,107 | 2.1% | 2.3% | \$63,979 | \$58,52 |
| ocal Owr | nership | 67 | 1.22 | 1,435 | 444,280 | 9.4% | 7.7% | \$36,488 | \$50,30 |

Notes: 'Establishments, 'LQ'-(Location Quotient) is the percent of county employment by sector divided by the percent of PA's employment by sector.

| Occupational Wages, 2016 Annual Averages | | | | | |
|--|---|----------|-----------|----------------------|-----------|
| | | Vage | Average W | age | |
| SOC Code | Major Occupational Group | County | PA | County | PA |
| 00-0000 | Total, All Occupations | \$18,749 | \$21,180 | \$36,002 | \$47,540 |
| 11-0000 | Management | \$32,472 | \$59,330 | \$77,241 | \$121,830 |
| 13-0000 | Business & Financial Operations | \$35,612 | \$42,350 | \$60,083 | \$72,010 |
| 15-0000 | Computer & Mathematical | \$30,126 | \$47,270 | \$46,585 | \$81,100 |
| 17-0000 | Architecture & Engineering | \$38,177 | \$46,120 | \$62,516 | \$77,940 |
| 19-0000 | Life, Physical & Social Science | \$21,837 | \$37,870 | \$38,046 | \$69,000 |
| 21-0000 | Community & Social Services | \$22,363 | \$27,080 | \$35,061 | \$42,840 |
| 23-0000 | Legal | ND | \$42,190 | ND | \$102,140 |
| 25-0000 | Education, Training & Library | \$21,967 | \$26,180 | \$41,689 | \$55,760 |
| 27-0000 | Arts, Design, Entertainment, Sports & Media | \$21,428 | \$22,970 | \$37,277 | \$49,500 |
| 29-0000 | Healthcare Practitioners & Technical | \$30,920 | \$37,020 | \$54,40 9 | \$74,590 |
| 31-0000 | Healthcare Support | \$17,412 | \$21,210 | \$22,996 | \$29,880 |
| 33-0000 | Protective Service | \$24,289 | \$20,880 | \$46,157 | \$43,740 |
| 35-0000 | Food Preparation & Serving Related | \$17,358 | \$17,250 | \$20,399 | \$22,530 |
| 37-0000 | Building & Grounds Cleaning & Maintenance | \$17,413 | \$18,660 | \$22,994 | \$27,550 |
| 39-0000 | Personal Care & Service | \$17,488 | \$17,770 | \$19,687 | \$25,190 |
| 41-0000 | Sales & Related | \$17,465 | \$17,790 | \$33,547 | \$40,850 |
| 43-0000 | Office & Administrative Support | \$19,810 | \$22,510 | \$30,999 | \$36,500 |
| 45-0000 | Farming, Fishing & Forestry | \$23,918 | \$19,190 | \$39,306 | \$31,120 |
| 47-0000 | Construction & Extraction | \$24,844 | \$29,860 | \$38,520 | \$49,610 |
| 49-0000 | Installation, Maintenance & Repair | \$22,741 | \$27,650 | \$39,664 | \$45,620 |
| 51-0000 | Production | \$20,898 | \$23,850 | \$35,552 | \$38,130 |
| 53-0000 | Transportation & Material Moving | \$22,703 | \$20,900 | \$33,860 | \$35,590 |



McKean County Profile



| 2015 Population | | | | | | |
|-----------------------------|-----------------|------------|--|--|--|--|
| Demographic County PA | | | | | | |
| Total Population | 42,884 | 12,779,559 | | | | |
| Female | 20,855 | 6,534,215 | | | | |
| Male | 22,029 | 6,245,344 | | | | |
| Рор | ulation by Race | | | | | |
| White | 94.8% | 81.6% | | | | |
| Black | 2.4% | 11.0% | | | | |
| Other | 2.9% | 7.4% | | | | |
| Hispanic Origin (all races) | 2.0% | 6.4% | | | | |

| Population by Age | | | |
|-------------------|-------|-------|--|
| Ages 0 to 17 | 20.4% | 21.3% | |
| Ages 18 to 24 | 9.1% | 9.7% | |
| Ages 25 to 34 | 11.2% | 12.6% | |
| Ages 35 to 44 | 13.1% | 12.0% | |
| Ages 45 to 54 | 14.2% | 14.4% | |
| Ages 55 to 64 | 14.2% | 13.6% | |
| Ages 65 to 74 | 9.3% | 8.6% | |
| Ages 75 and Older | 8.4% | 7.7% | |
| Median Age | 42,6 | 40.7 | |

Source: U.S. Census 5 Year Estimate 2011-2015 (Tables: DP05 and B01001)

| 2015 Veterans | County | PA |
|---------------------------|----------|----------|
| Total Veterans | 3,785 | 870,770 |
| Median Veteran Income | \$27,130 | \$34,110 |
| Median Non-Veteran Income | \$22,108 | \$26,783 |
| Veteran Unemployment Rate | 11.8% | 7.2% |

Source: U.S. Census 5 Year Estimate 2011-2015 (Table: S2101)

| Online Job Postings | County | PA |
|-----------------------|--------|---------|
| July 2017 | 294 | 201,316 |
| July 2016 | 280 | 211,783 |
| Annual Volume Change | 14 | -10,467 |
| Annual Percent Change | 5.0% | -4.9% |

Source: The Conference Board Help Wanted OnLine TM

| Income | County | PA |
|----------------------------|-------------|---------------|
| Per Capita Personal Income | \$40,291 | \$49,745 |
| Total Personal Income | \$1,708,838 | \$636,857,158 |
| Median Household Income | \$43,965 | \$53,599 |
| Median Family Income | \$53.642 | \$68.158 |

Note: Total Personal Income is displayed in thousands.

Note: Median Incomes are in 2015 adjusted dollars.

Source: Personal Incomes - Bureau of Economic Analysis (BEA) - 2015

Source: Median Incomes - U.S. Census 2011-2015 (Tables: B19013 & B19113)

| | PA Max: 8.7% PA Min: 4.3% |
|------|------------------------------------|
| - | 71x A |
| 4 | |
| - | |
| 4 | |
| | |
| 1 | |
| 1 /. | |
| | |
| -www | County Max: 11.2% County Min: 4.6% |

| Local Area Unemployment Statistics | | | | |
|------------------------------------|--------|-----------|--|--|
| Jul 2017 | County | PA | | |
| Unemployment Rate | 5.7% | 5.0% | | |
| Labor Force | 18,500 | 6,456,000 | | |
| Employed | 17,400 | 6,132,000 | | |
| Unemployed | 1,100 | 324,000 | | |

Notes: Current month's data are preliminary, Data are Seasonally Adjusted.

| Unemployment Compensation Exhaustees | | | | |
|--------------------------------------|--------|---------|-----------|---------|
| Jul 2016 to Jun 2017 Volume | | ne | Percent o | f Total |
| Pre-UC Industry | County | PA | County | PA |
| Natural Resources & Mining | 30 | 2,310 | 9.0% | 2.0% |
| Construction | 70 | 11,280 | 21.0% | 11.0% |
| Manufacturing | 60 | 15,080 | 18.0% | 14.5% |
| Trade, Transportation & Utilities | 40 | 19,790 | 12.0% | 19.0% |
| Information | 0 | 1,720 | 0.0% | 1.5% |
| Financial Activities | 10 | 5,340 | 3.0% | 5.0% |
| Professional & Business Services | 40 | 18,950 | 12.0% | 18.5% |
| Education & Health Services | 40 | 15,660 | 12.0% | 15.0% |
| Leisure & Hospitality | 20 | 6,970 | 6.0% | 7.0% |
| Other Services | 10 | 2,800 | 3.0% | 2.5% |
| Government | 0 | 1,140 | 0.0% | 1.0% |
| Info Not Available | 10 | 1,960 | 3.0% | 2.0% |
| Total | 330 | 103,000 | 100% | 100% |

Note: Percentages less than 0.5% will be displayed as 0.0%. Source: Pennsylvania Unemployment Compensation System

Top 10 Employers by Employment in Q4 of 2016

Zippo Manufacturing Co **Bradford Regional Medical Center** Federal Government **Bradford Area School District** American Refining Group Inc University of Pittsburgh Wal-Mart Associates Inc McKean County Ardagh Glass Inc Allegheny Bradford Corporation

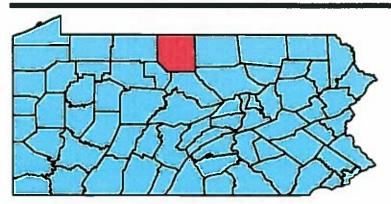
| | Quarterly Cens | us of Employm | ent and | Wages, 2016 | Annual Ave | rages | | | - 10 |
|--------------|---|---------------|---------|-------------|------------|---------|--------|----------|-----------|
| | | Estab. | | Employ | ment | Employm | ent % | Wage |)S |
| NAICS | NAICS Description | County | LQ | County | PA | County | PA | County | PA |
| | Total, All Industries | 1,187 | 1.00 | 15,223 | 5,737,907 | 100.0% | 100.0% | \$39,593 | \$52,458 |
| 11 | Agriculture, Forestry, Fishing and Hunting | 22 | 1.29 | 84 | 24,596 | 0.6% | 0.4% | \$52,379 | \$34,030 |
| 21 | Mining, Quarrying, and Oil & Gas | 43 | 9.03 | 582 | 24,287 | 3.8% | 0.4% | \$76,991 | \$80,461 |
| 22 | Utilities | 12 | 1.19 | 111 | 35,190 | 0.7% | 0.6% | \$61,787 | \$93,694 |
| 23 | Construction | 72 | 0.94 | 619 | 247,197 | 4.1% | 4.3% | \$44,686 | \$61,124 |
| 31-33 | Manufacturing | 57 | 2.02 | 2,995 | 559,286 | 19.7% | 9.7% | \$53,136 | \$59,804 |
| 42 | Wholesale Trade | 36 | 0.58 | 336 | 219,705 | 2.2% | 3.8% | \$53,621 | \$77,591 |
| 44-45 | Retail Trade | 150 | 0.99 | 1,680 | 638,016 | 11.0% | 11.1% | \$24,894 | \$27,811 |
| 48-49 | Transportation and Warehousing | 65 | 0.62 | 472 | 288,067 | 3.1% | 5,0% | \$34,253 | \$46,757 |
| 51 | Information | 14 | 0.57 | 132 | 87,911 | 0.9% | 1.5% | \$42,513 | \$74,010 |
| 52 | Finance and Insurance | 52 | 0.42 | 287 | 257,060 | 1.9% | 4.5% | \$39,428 | \$87,951 |
| 53 | Real Estate and Rental and Leasing | 10 | 0.25 | 42 | 62,968 | 0.3% | 1.1% | \$29,179 | \$57,690 |
| 54 | Professional and Technical Services | 60 | 0.20 | 192 | 353,927 | 1.3% | 6.2% | \$42,744 | \$88,691 |
| 55 | Management of Companies and Enterprises | 6 | 0.61 | 217 | 134,813 | 1.4% | 2.3% | \$70,717 | \$123,003 |
| 56 | Administrative and Waste Services | 22 | 0.56 | 470 | 316,025 | 3.1% | 5.5% | \$20,853 | \$34,311 |
| 61 | Educational Services | 28 | 1.17 | 1,483 | 478,519 | 9.7% | 8.3% | \$42,401 | \$54,471 |
| 62 | Health Care and Social Assistance | 282 | 1.08 | 2,902 | 1,016,071 | 19.1% | 17.7% | \$34,174 | \$48,384 |
| 71 | Arts, Entertainment, and Recreation | 15 | 0,34 | 89 | 97,335 | 0.6% | 1.7% | \$17,938 | \$32,258 |
| 72 | Accommodation and Food Services | 103 | 0.86 | 1,053 | 463,487 | 6.9% | 8.1% | \$12,670 | \$17,661 |
| 81 | Other Services (Except Public Administration) | 104 | 0.99 | 520 | 197,932 | 3.4% | 3.4% | \$17,724 | \$31,932 |
| 92 | Public Administration | 36 | 1.53 | 959 | 235,515 | 6.3% | 4.1% | \$48,116 | \$57,996 |
| | | Comp | any Ow | mership | | | | | |
| Total, All C | Ownership | 1,187 | 1.00 | 15,223 | 5,737,907 | 100.0% | 100.0% | \$39,593 | \$52,458 |
| Private Ov | vnership | 1,091 | 0.96 | 12,846 | 5,062,799 | 84.4% | 88.2% | \$38,710 | \$52,103 |
| Federal O | wnership | 23 | 1.69 | 434 | 96,722 | 2.9% | 1.7% | \$59,616 | \$72,521 |
| State Own | nership | 13 | 0,47 | 166 | 134,107 | 1.1% | 2.3% | \$53,757 | \$58,521 |
| Local Owr | nership | 60 | 1,51 | 1,776 | 444,280 | 11.7% | 7.7% | \$39,791 | \$50,306 |

Notes: 'Estab.'-Establishments. 'LQ'-(Location Quotient) is the percent of county employment by sector divided by the percent of PA's employment by sector.

| Occupational Wages, 2016 Annual Averages | | | | | |
|--|---|---------------|----------|------------------|----------|
| | | Entry-Level \ | Vage | Average W | age |
| SOC Code | Major Occupational Group | County | PA | County | PA |
| 00-0000 | Total, All Occupations | \$19,942 | \$21,180 | \$38,559 | \$47,540 |
| 11-0000 | Management | \$38,604 | \$59,330 | \$88,166 | \$121,83 |
| 13-0000 | Business & Financial Operations | \$29,357 | \$42,350 | \$49,014 | \$72,01 |
| 15-0000 | Computer & Mathematical | \$30,728 | \$47,270 | \$ 51,614 | \$81,10 |
| 17-0000 | Architecture & Engineering | \$50,343 | \$46,120 | \$97,081 | \$77,94 |
| 19-0000 | Life, Physical & Social Science | \$40,582 | \$37,870 | \$60,332 | \$69,00 |
| 21-0000 | Community & Social Services | \$20,370 | \$27,080 | \$34,565 | \$42,84 |
| 23-0000 | Legal | \$45,030 | \$42,190 | \$113,929 | \$102,14 |
| 25-0000 | Education, Training & Library | \$25,921 | \$26,180 | \$32,889 | \$55,76 |
| 27-0000 | Arts, Design, Entertainment, Sports & Media | \$17,375 | \$22,970 | \$27,710 | \$49,50 |
| 29-0000 | Healthcare Practitioners & Technical | \$35,976 | \$37,020 | \$63,598 | \$74,59 |
| 31-0000 | Healthcare Support | \$22,154 | \$21,210 | \$30,555 | \$29,88 |
| 33-0000 | Protective Service | \$27,469 | \$20,880 | \$46,276 | \$43,74 |
| 35-0000 | Food Preparation & Serving Related | \$17,319 | \$17,250 | \$22,809 | \$22,53 |
| 37-0000 | Building & Grounds Cleaning & Maintenance | \$18,729 | \$18,660 | \$23,840 | \$27,55 |
| 39-0000 | Personal Care & Service | \$17,186 | \$17,770 | \$22,662 | \$25,19 |
| 41-0000 | Sales & Related | \$17,444 | \$17,790 | \$30,170 | \$40,85 |
| 43-0000 | Office & Administrative Support | \$20,318 | \$22,510 | \$32,143 | \$36,50 |
| 45-0000 | Farming, Fishing & Forestry | \$22,186 | \$19,190 | \$27,957 | \$31,12 |
| 47-0000 | Construction & Extraction | \$30,187 | \$29,860 | \$45,519 | \$49,61 |
| 49-0000 | Installation, Maintenance & Repair | \$23,618 | \$27,650 | \$38,682 | \$45,62 |
| 51-0000 | Production | \$25,782 | \$23,850 | \$38,796 | \$38,13 |
| 53-0000 | Transportation & Material Moving | \$19,976 | \$20,900 | \$31,938 | \$35,59 |



Potter County Profile



| 20 | 15 Population | |
|-----------------------------|-----------------|------------|
| Demographic | County | PA |
| Total Population | 17,377 | 12,779,559 |
| Female | 8,681 | 6,534,215 |
| Male | 8,696 | 6,245,344 |
| Pop | ulation by Race | |
| White | 97.8% | 81.6% |
| Black | 0.6% | 11.0% |
| Other | 1.7% | 7.4% |
| Hispanic Origin (all races) | 1,1% | 6.4% |

| Population by Age | | | |
|-------------------|-------|-------|--|
| Ages 0 to 17 | 21.7% | 21.3% | |
| Ages 18 to 24 | 7.3% | 9.7% | |
| Ages 25 to 34 | 9.6% | 12.6% | |
| Ages 35 to 44 | 10.4% | 12.0% | |
| Ages 45 to 54 | 14.3% | 14.4% | |
| Ages 55 to 64 | 15.6% | 13.6% | |
| Ages 65 to 74 | 11.7% | 8.6% | |
| Ages 75 and Older | 9.4% | 7.7% | |
| Median Age | 46.5 | 40.7 | |

Source: U.S. Census 5 Year Estimate 2011-2015 (Tables: DP05 and B01001)

| 2015 Veterans | County | PA |
|---------------------------|----------|----------|
| Total Veterans | 1,577 | 870,770 |
| Median Veteran Income | \$28,600 | \$34,110 |
| Median Non-Veteran Income | \$20,656 | \$26,783 |
| Veteran Unemployment Rate | 5.2% | 7.2% |

Source: U.S. Census 5 Year Estimate 2011-2015 (Table: S2101)

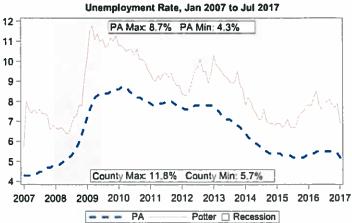
| Online Job Postings | County | PA |
|-----------------------|--------|---------|
| July 2017 | 132 | 201,316 |
| July 2016 | 130 | 211,783 |
| Annual Volume Change | 2 | -10,467 |
| Annual Percent Change | 1.5% | -4.9% |

Source: The Conference Board Help Wanted OnLine TM

| Income | County | PA |
|----------------------------|-----------|---------------|
| Per Capita Personal Income | \$35,208 | \$49.745 |
| Total Personal Income | \$601,803 | \$636,857,158 |
| Median Household Income | \$40,654 | \$53,599 |
| Median Family Income | \$51,541 | \$68,158 |

Note: Total Personal Income is displayed in thousands.

Note: Median Incomes are in 2015 adjusted dollars, Source: Personal Incomes - Bureau of Economic Analysis (BEA) - 2015 Source: Median Incomes - U.S. Census 2011-2015 (Tables: B19013 & B19113)



| Local Area Unemployment Statistics | | | | | | |
|------------------------------------|--------|-----------|--|--|--|--|
| Jul 2017 | County | PA | | | | |
| Unemployment Rate | 6.1% | 5.0% | | | | |
| Labor Force | 7,300 | 6,456,000 | | | | |
| Employed | 6,900 | 6,132,000 | | | | |
| Unemployed | 400 | 324,000 | | | | |

Notes: Current month's data are preliminary. Data are Seasonally Adjusted,

| Unemployment Compensation Exhaustees | | | | | | | | |
|--------------------------------------|--------|---------|-----------|---------|--|--|--|--|
| Jul 2016 to Jun 2017 | Volum | ne | Percent o | f Total | | | | |
| Pre-UC Industry | County | PA | County | PA | | | | |
| Natural Resources & Mining | 10 | 2,310 | 6.5% | 2.0% | | | | |
| Construction | 30 | 11,280 | 20.0% | 11.0% | | | | |
| Manufacturing | 30 | 15,080 | 20.0% | 14.5% | | | | |
| Trade, Transportation & Utilities | 40 | 19,790 | 26.5% | 19.0% | | | | |
| Information | 0 | 1,720 | 0.0% | 1,5% | | | | |
| Financial Activities | 0 | 5,340 | 0.0% | 5.0% | | | | |
| Professional & Business Services | 30 | 18,950 | 20.0% | 18.5% | | | | |
| Education & Health Services | 10 | 15,660 | 6.5% | 15.0% | | | | |
| Leisure & Hospitality | 0 | 6,970 | 0.0% | 7.0% | | | | |
| Other Services | 0 | 2,800 | 0.0% | 2.5% | | | | |
| Government | 0 | 1,140 | 0.0% | 1.0% | | | | |
| Info Not Available | 0 | 1,960 | 0.0% | 2.0% | | | | |
| Total | 150 | 103,000 | 100% | 100% | | | | |

Note: Percentages less than 0.5% will be displayed as 0.0%. Source: Pennsylvania Unemployment Compensation System

Top 10 Employers by Employment in Q4 of 2016

Charles Cole Memorial Hospital

Morris Compressors Inc

State Government

Cole Care Inc

Zito LLC

Empereon Marketing LLC

Sweden Valley Manor

Coudersport Area School District

Northern Potter School District

Level 3 Communications LLC

| | Quarterly Cens | us of Employm | ent and | Wages, 2016 | Annual Ave | rages | TI JELL | | |
|--------------|---|---------------|---------|-------------|------------|--------------|---------|----------|-----------|
| | | | | Employment | | Employment % | | Wages | |
| NAICS | NAICS Description | County | LQ | County | PA | County | PA | County | PA |
| | Total, All Industries | 457 | 1.00 | 5,272 | 5,737,907 | 100.0% | 100,0% | \$38,988 | \$52,458 |
| 11 | Agriculture, Forestry, Fishing and Hunting | 17 | 4.82 | 109 | 24,596 | 2.1% | 0.4% | \$30,502 | \$34,030 |
| 21 | Mining, Quarrying, and Oil & Gas | 6 | 0.76 | 17 | 24,287 | 0.3% | 0.4% | \$54,280 | \$80,461 |
| 22 | Utilities | 3 | ND | ND | 35,190 | ND | 0.6% | ND | \$93,694 |
| 23 | Construction | 25 | 1.13 | 256 | 247,197 | 4.9% | 4.3% | \$47,955 | \$61,124 |
| 31-33 | Manufacturing | 20 | 1.29 | 661 | 559,286 | 12.5% | 9.7% | \$40,736 | \$59,804 |
| 42 | Wholesale Trade | 11 | 1.23 | 248 | 219,705 | 4.7% | 3,8% | \$43,281 | \$77,59 |
| 44-45 | Retail Trade | 61 | 0.94 | 552 | 638,016 | 10.5% | 11.1% | \$22,726 | \$27,81 |
| 48-49 | Transportation and Warehousing | 40 | 1.92 | 509 | 288,067 | 9.7% | 5.0% | \$46,491 | \$46,757 |
| 51 | Information | 14 | 3.92 | 317 | 87,911 | 6.0% | 1.5% | \$73,095 | \$74,010 |
| 52 | Finance and Insurance | 13 | 0.29 | 69 | 257,060 | 1.3% | 4,5% | \$45,176 | \$87,95 |
| 53 | Real Estate and Rental and Leasing | 5 | 0.10 | 6 | 62,968 | 0.1% | 1.1% | \$12,214 | \$57,690 |
| 54 | Professional and Technical Services | 24 | 0,30 | 99 | 353,927 | 1.9% | 6.2% | \$49,819 | \$88,69 |
| 55 | Management of Companies and Enterprises | 0 | ND | ND | 134,813 | ND | 2.3% | ND | \$123,003 |
| 56 | Administrative and Waste Services | 10 | ND | ND | 316,025 | ND | 5.5% | ND | \$34,31 |
| 61 | Educational Services | 17 | 1.04 | 459 | 478,519 | 8.7% | 8.3% | \$41,709 | \$54,47 |
| 62 | Health Care and Social Assistance | 79 | 1.07 | 999 | 1,016,071 | 18.9% | 17.7% | \$41,712 | \$48,384 |
| 71 | Arts, Entertainment, and Recreation | 3 | ND | ND | 97,335 | ND | 1.7% | ND | \$32,250 |
| 72 | Accommodation and Food Services | 37 | 0.63 | 269 | 463,487 | 5.1% | 8.1% | \$12,023 | \$17,66 |
| 81 | Other Services (Except Public Administration) | 35 | 0.68 | 123 | 197,932 | 2.3% | 3.4% | \$16,218 | \$31,933 |
| 92 | Public Administration | 40 | 1.69 | 365 | 235,515 | 6.9% | 4.1% | \$31,386 | \$57,996 |
| | | Comp | any Ow | nership | #L=[=8] | | 11-10 | | |
| Total, All C | Ownership | 457 | 1.00 | 5,272 | 5,737,907 | 100.0% | 100.0% | \$38,988 | \$52,458 |
| Private Ov | vnership | 382 | 0.91 | 4,225 | 5,062,799 | 80.1% | 88.2% | \$39,380 | \$52,103 |
| ederal O | wnership | 11 | 0.54 | 48 | 96,722 | 0.9% | 1.7% | \$37,292 | \$72,52 |
| State Own | ership | 12 | 1,61 | 198 | 134,107 | 3.8% | 2.3% | \$48,357 | \$58,52 |
| ocal Own | nership | 53 | 1.96 | 802 | 444,280 | 15,2% | 7.7% | \$34,663 | \$50,300 |

Notes: 'Estab.'-Establishments. 'LQ'-(Location Quotient) is the percent of county employment by sector divided by the percent of PA's employment by sector.

| Occupational Wages, 2016 Annual Averages | | | | | | | |
|--|---|---------------|----------|--------------|----------|--|--|
| | | Entry-Level \ | Vage | Average Wage | | | |
| SOC Code | Major Occupational Group | County | PA | County | PA | | |
| 00-0000 | Total, All Occupations | \$21,493 | \$21,180 | \$42,043 | \$47,54 | | |
| 11-0000 | Management | \$54,476 | \$59,330 | \$90,663 | \$121,83 | | |
| 13-0000 | Business & Financial Operations | \$37,923 | \$42,350 | \$52,975 | \$72,01 | | |
| 15-0000 | Computer & Mathematical | \$39,399 | \$47,270 | \$60,374 | \$81,10 | | |
| 17-0000 | Architecture & Engineering | \$46,283 | \$46,120 | \$70,307 | \$77,94 | | |
| 19-0000 | Life, Physical & Social Science | ND | \$37,870 | ND | \$69,00 | | |
| 21-0000 | Community & Social Services | \$31,237 | \$27,080 | \$41,618 | \$42,84 | | |
| 23-0000 | Legal | ND | \$42,190 | ND | \$102,14 | | |
| 25-0000 | Education, Training & Library | \$26,760 | \$26,180 | \$28,843 | \$55,76 | | |
| 27-0000 | Arts, Design, Entertainment, Sports & Media | ND | \$22,970 | ND | \$49,50 | | |
| 29-0000 | Healthcare Practitioners & Technical | ND | \$37,020 | ND | \$74,59 | | |
| 31-0000 | Healthcare Support | ND | \$21,210 | ND | \$29,88 | | |
| 33-0000 | Protective Service | ND | \$20,880 | ND | \$43,74 | | |
| 35-0000 | Food Preparation & Serving Related | \$16,912 | \$17,250 | \$19,578 | \$22,53 | | |
| 37-0000 | Building & Grounds Cleaning & Maintenance | \$20,488 | \$18,660 | \$23,579 | \$27,55 | | |
| 39-0000 | Personal Care & Service | \$17,604 | \$17,770 | \$21,558 | \$25,19 | | |
| 41-0000 | Sales & Related | \$28,931 | \$17,790 | \$54,878 | \$40,8 | | |
| 43-0000 | Office & Administrative Support | \$23,294 | \$22,510 | \$33,597 | \$36,5 | | |
| 45-0000 | Farming, Fishing & Forestry | ND | \$19,190 | ND | \$31,12 | | |
| 47-0000 | Construction & Extraction | \$26,587 | \$29,860 | \$36,950 | \$49,6 | | |
| 49-0000 | Installation, Maintenance & Repair | \$32,058 | \$27,650 | \$49,499 | \$45,6 | | |
| 51-0000 | Production | \$27,087 | \$23,850 | \$46,360 | \$38,1 | | |
| 53-0000 | Transportation & Material Moving | \$26,396 | \$20,900 | \$39,930 | \$35,5 | | |

