



**Local Management Executive Committee (LMC) Meeting
March 21, 2018 10:00 AM - VIA Conference Call**

CAO Executive Directors Present: Greg Lezanic, Becky Mitchell, Jim Keltz,
Absent: Gail Valora **Guest:** Larry Horning

WDB Staff Present: Linda Franco

Topics Discussed: EARN Program Update from Larry Horning; Review EARN Proposals

Summary: EARN Program Update: Larry Horning discussed EARN Placement Detail for Subsidized Employment, Community Service, and Work Experience as well as Tier I and Tier II Placement and Retention. Larry stated that if this is not the type of information the LMC is looking for perhaps the 590 form retained by EARN staff would be more appropriate. CAOs plan to research form 590 before deciding. Larry also brought up the current EARN Incentive Policy and his discussion with Susie regarding the modification of this policy to include more creative ways of offering incentives to customers in order to encourage participation. The aforementioned reports and policies were submitted to the LMC via email. Jim asked what happens if someone doesn't meet required hours and Larry explained that the issue goes to DST and staff meets with the client to develop a plan to complete remaining hours by the end of the month through participation in alternate activities. He also discussed individual Activity Sheets that staff completes for each participation and offered to submit them to the LMC on a monthly basis. He further offered enrollment information and stated that to date there have been 118 referrals; 85 enrollments; 46 of those enrollments placed in unsubsidized employment; and 35 carry overs from last program year. Larry then exited the call.

EARN Proposal Review: Three bids for the EARN contract were submitted to the LMC via email on March 13th to give members opportunity to review prior to meeting. Members discussed the pros and cons of each proposal, addressing specific concerns with each of them.

Action Items for WDB: After thorough review of the three (3) proposals received from KRA, Arbor (ResCare), and NCPRPDC, and detailed discussion the LMC Committee recommends the EARN contract be awarded to North Central Regional Planning and Development Commission.