

WIOA Title I Adult and Dislocated Worker Proposal Evaluation Rubric – 5 evaluations

POINTS	APPLICANT RESPONSE	North Central SCORE	COMMENTS	ResCare Workforce Services	Comments	KRA Score	Comments
Max = 25	Proposal addresses a creative brand, marketing and implementation process in collaboration with the PA CareerLink system utilizing the Customer Centered Design.	21 21 15 18 23	Established-credible brand regionally Planning to work on a brand and use PACL brand – as the current provider would have like to see a brand developed and presented in the proposal and should have a strong brand since they have been the provider for many years.	20 19 25 24 23	Strong Presence across country Defined Brand, marketing and implementation clearly outlined.	22 12 15 23 24	Nationally recognized Missing defined brand Nation Presence; nice website demonstrating services and programs provided.
Max = 3	Issue which this program/service will address is clearly explained and meets a demonstrated need (includes prevalence, frequency, short and long-term effects).	2 3 3 3 3		2 3 3 3 3		2 3 2 2 3	
Max = 3	The proposal clearly identifies and describes how all WIOA elements will be met and how they will be provided.	3 3 3 2 3		3 3 3 3 3		3 2 3 3 3	Takes a business/quality approach
Max = 3	Proposal demonstrates ability to recruit and enroll eligible participants.3	2 3 3 2 3	They need to learn more about methods used	2 3 3 3 3		3 2 3 2 3	Chart in 3.e is extensive
Max = 3	Program description addresses HOW, WHEN and WHERE services will be provided.	3 3 3 2 3	Experience	2 3 3 2 3	Will develop recruitment and outreach plan.	3 2 3 2 3	
Max = 3	Proposal identifies sound methods to assist with tracking and meeting identified performance measures.	3 3 2 2 3	Nothing above and beyond the required performance.	2 3 3 3 3		2 2 2 2 3	A little more detail would be helpful

Max = 3	Proposal outlines strategies for follow up services for participants.	2 3 2 2 2	Uses social media; very little detail about follow up – nothing new	2 3 3 2 2	Need more information	2 1 1 2 3	
Max = 3	Proposal demonstrates previous experience in delivering proposed services to the target population and demonstrates staff and volunteer qualifications.	3 3 3 3 3		3 3 3 3 3		3 3 3 3 3	More robust proposal
Max = 3	Proposal demonstrates an understanding of WIOA and its requirements.	3 3 3 1 3		3 3 3 3 3		3 3 3 3 3	
Max = 3	Outcomes are realistic and clearly specified.	2 1 3 2 3	Expected outcomes could be more detailed.	2 3 3 3 3	Would like more specifics	2 2 3 2 3	Provide clarity
Max = 3	Budget: Detailed individual cost section and narrative complete and accurate.	3 3 3 3 3		2 3 3 3 3	Actual Program Costs?	2 3 3 2 3	Better understanding of programs in place or planned
Max = 3	Program/service costs are deemed appropriate and reasonable.	3 3 3 2 3		3 2 3 3 3		3 2 2 2 3	Highest
Max = 3	Proposal leverages funds and/or expands existing, successful programs.	2 2 2 2 3		2 2 3 2 3		2 2 1 2 3	

Max = 3	Proposal is developed in partnership with other entities.	2 3 3 2 3		2 2 3 2 3		2 2 3 2 3	
Max 64	TOTAL POINTS	54 57 51 47 60 Total: 269	How do they plan to utilize successful programs from other experiences in our region to reach customer base? What fresh approach do they offer? Seems like the proposal was written with the assumption they would be awarded the funding; still trying to address issues that have been discussed for several years; proposal seems the same as last year's; lacks creativity. Did not demonstrate a clear understanding of WIOA, TEGLs TENS, etc. Effort put into "Rethinking the Workforce System" as presented in the RFP was lacking.	50 55 64 59 61 Total: 289	Would like to hear about opportunities for more partnerships. A solid organized proposal with a vision and resources to address needs of the area. Advantages to this large national company serving multiple states can bring new resources in the area of training for both job seekers and employees. Primary hub would be best in Elk County; Like the Talent Delivery Model; they will hire local; a "one team" concept; will customize approach based on our needs and interest; present a brand – Prospect PA CL – Roadmaps to Success – shows understanding of seamless system and their role as a partner in the system! Have an Enhanced Employment Plan, 5 minute Daily Huddles – like the team approach.	54 41 47 54 62 Total: 258	How is this proposal going to expand or include new programs? New new/creative ways and programs to reach customers. This was not as solid and organized and felt weaker in offerings; lack of vision.