

Program Year 2018 (July 1, 2018 - June 30, 2019)

Services to Employers (\$55,000):

- 1) **New Employer Engagement** - Employers who have not used PA CareerLink® services in the past 2 years that do so in the current quarter
\$6,875 Per Quarter Possible
- 2) **Market Penetration** - Percent of employers in a county utilizing PA CareerLink® services in the current quarter
\$6,875 Per Quarter Possible

		Quarter 1 Goal	Quarter 1 Performance	Percent of Goal	Quarter 2 Goal	Quarter 2 Performance	Percent of Goal	Quarter 3 Goal	Quarter 3 Performance	Percent of Goal	Quarter 4 Goal	Quarter 4 Performance	Percent of Goal
Measure 1	New Employer Engagement	7			7			7			7		
Measure 2	Market Penetration	10% Increase			10% Increase			10% Increase			10% Increase		
Total Payment													

*Payment based on the following: Meet Measure = 100% of possible; 80 - 100% = 80% of possible; 60 - 80% = 50% of possible; less than 60% = \$0

*The Total Payment row at the bottom of each column represents the total payment per quarter for all categories listed based on the measurements that were met.