Local Management Executive Committee (LMC) Meeting
September 18, 2019, 10:00 AM

CAO Executive Directors Present: Jim Keltz, Greg Lezanic, Gail Valora
Absent: Becky Mitchell

WDB Staff Present: Susie Snelick, Linda Franco

Topics Discussed: EARN Incentives, EARN Manual, EARN Provider Report, CWDS reports, Performance for ResCare for EARN

Proposed **Incentives for EARN** customers were brought to the table by Susie. ResCare is requesting permission to add more incentives for customers; an additional $200 at nine months and $300 at twelve months. The question arose, how does this ensure customer success? The provider has indicated that customers are more at risk at nine and twelve months so they are hoping the greater dollar amounts will incentivize them to remain employed and continue to report to their case manager. The total amount any one customer could receive is $1,150. This would come from the Performance Fund. ResCare also developed a family based incentive program providing incentive dollars based on the amount of time a customer can verify having participated in a family-oriented event such as parent training, a movie night with their children, parent-teacher conferences, etc. Susie answered questions posed by the Committee and it was decided to try both incentive plans and require ResCare to thoroughly document the outcomes, then the Committee will review in six months.

Linda informed the LMC that the state has extended the time for the release of the 2019 **EARN Manual,** and it should be out by October or November.

The LMC was given a copy of the **EARN PROVIDER REPORT** in an email following the LMC Meeting. **Earn reports from CWDS** were provided to the Committee prior to the meeting. There were no questions on any reports.

Subsequent to the meeting Susie asked the LMC to review a proposed **Performance Matrix for ResCare for the EARN Program.** Greg responded on behalf of the LMC urging Workforce Solutions to implement the version best suited to the EARN program.

Action Items for WDB: None