

EARN LMC Report, July 1, 2019 to May 31, 2020

PA CareerLink - ResCare, bbrunner@pa-cl.com

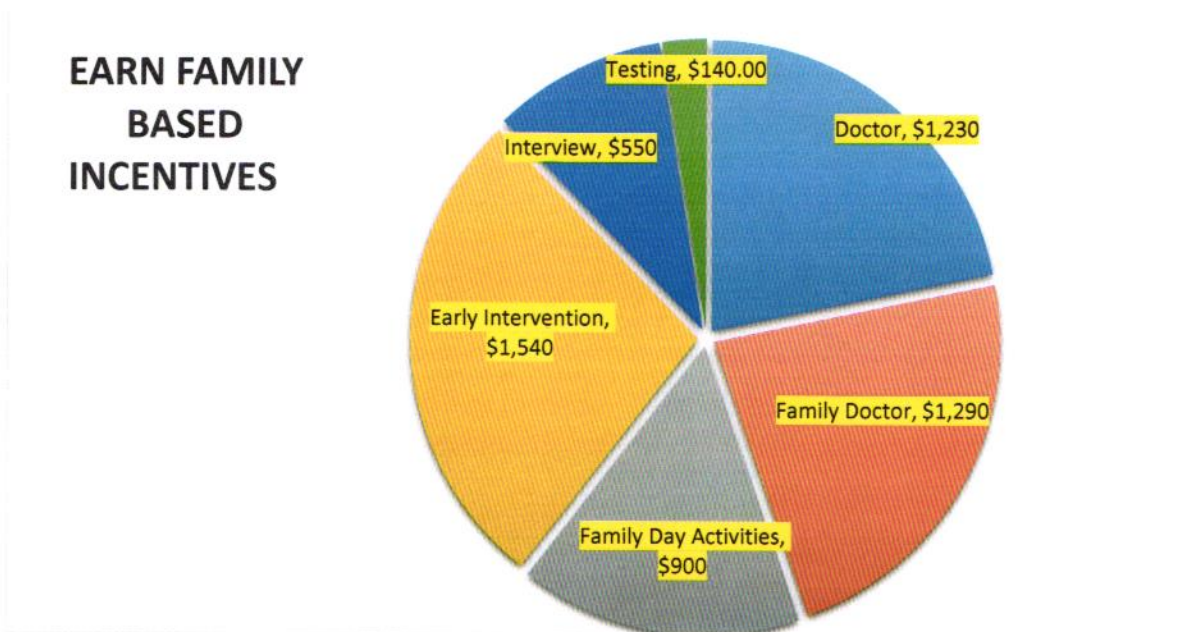
| | Carryover Customers Enrolled prior to July 1, 2019 | New Customers Enrolled July 1, 2019 through January 31, 2020 | New Customers Enrolled July 1, 2019 through May 31, 2020 |
|----------------|--|--|--|
| Cameron | 1 | 4 | 4 |
| Clearfield | 5 | 13 | 19 |
| DuBois | 6 | 7 | 7 |
| Elk | 0 | 7 | 8 |
| Jefferson | 2 | 2 | 5 |
| McKean | 17 | 24 | 33 |
| Potter | 2 | 2 | 2 |
| Totals: | 33 | 59 | 78 |

| | Met Placement Tier 1 | Met Placement Tier 2 | Met Placement Tier 3 | Met Retention 1 | Met Retention 2 | Met Retention 3 | Met Retention 4 | Met Retention 5 | Met Retention 6 |
|----------------------|----------------------|----------------------|----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Totals as of 1/31/20 | 38 \$10.74 | 26 | 32 | 30 | 27 | 21 | 17 | 13 | 10 |
| Totals as of 5/31/20 | 55 \$10.16 | 35 | 46 | 41 | 37 | 26 | 22 | 19 | 16 |

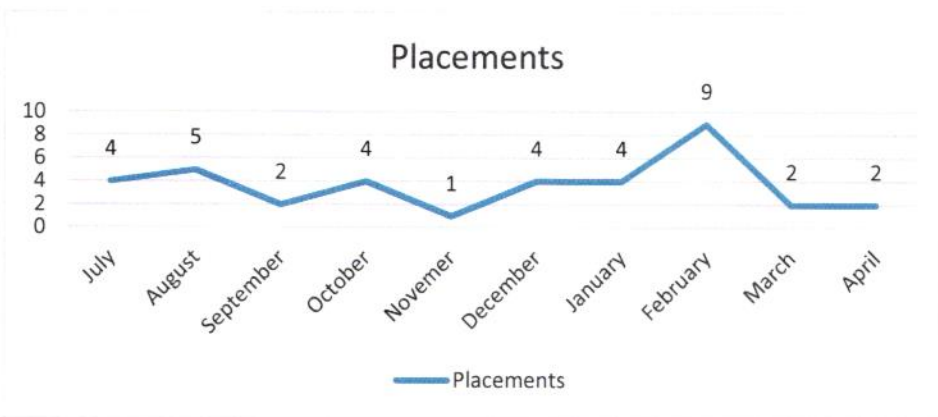
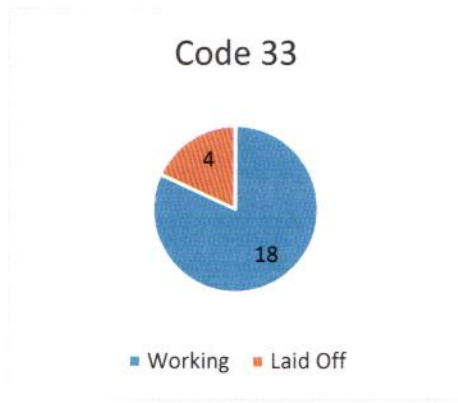
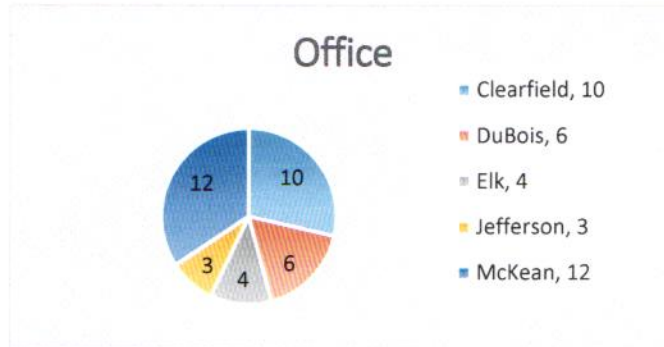
PERFORMANCE MEASURES ATTACHMENT, 3RD QUARTER, JANUARY 2020 – MARCH 2020

EARN Training, May 20, 2020

Family Based Incentive Update, 39 customers, \$5,650.00



ACTIVITY AS OF MAY 31, 2020 - 35 customers – COVID-19, Telecommuting, March 17 – June 14 (projected to return to PA CareerLinks as of June 15 then open to public by appointment only on July 1)



Referrals – Correspondence received on May 26, 2020 clarifies that we are able to accept EARN referrals

SUCCESS STORIES.....



Cameron County - Antoinette has been enrolled in the EARN program since August 8, 2019. She is currently working as a home health support aide for Voices for Independence and loves her job. Toni recently met retention six and was termed from our program. Jessica has met Placement 1, Placement 2, Placement 3, Retention 1-6 in the program. She is working toward Retention 9 in June 2020 and is confident that she will meet it!



Clearfield County – Clearfield - Camela was enrolled into the EARN Program in late November 2019. After a prior job commitment fell through, Camela worked hard and had multiple job opportunities. The best opportunity for her was a data entry position at American Home Patient in Philipsburg. She started there in January 2020 with a minimal commute, full-time hours and a chance to be there more for her children. She is still working there and just finished her third month of retention in the EARN program in May 2020. Camela has met Placement 1, Placement 2, Placement 3, Retention 1-3 in the program to date.



Elk County - Jody first enrolled in the EARN program in February. Not wasting any time, he got a job immediately. He is currently working at Continuous Metal Technology in Ridgway. Jody made placement in March. Unfortunately, he did not meet retention in April due to COVID-19. Jody is back to work and very determined to meet retention 2! Jody has met Placement 1, Placement 2 and Placement 3 in the program to date.



Jefferson County - Adriane was enrolled in the EARN Program on February 26, 2020. On March 17, the PA CareerLink Offices were working virtually due to COVID-19. Adriane kept in touch with her EARN TDS and continued to job search. Adriane was fortunate enough to get a call from Mikes Comet Market in Brookville for a part time position as a deli clerk. Adriane accepted the position and started on March 29, 2020 for 24 hours per week at \$9.75 an hour. Adriane met placement in April 2020. She was offered a position with Taylor Law Firm in Brookville for 40 hours per week at \$9.75 an hour and started on May 20, 2020. Adriane completed retention 1 in May of 2020. Adriane has met Placement 1 and Retention 1 in the program to date.



McKean County - Jessica was enrolled in the EARN program in September. She quickly found work at the Goodwill and has overcome many barriers including new teeth. Her smile is infectious. She has been in recovery for over three years and continues to maintain her sobriety with a great support system of family and friends. Jessica is now working at Sunrise In- Home Health. Jessica has met Placement 1, Placement 2, Placement 3, Retention 1-6 in the program.



Clearfield County at DuBois – Destiny was enrolled into the EARN Program in November 2020. She was hired by DuBois Walmart on January 2020 for 20 hours per week at \$11.00 an hour. Destiny has met Placement 1, Placement 2, Placement 3 and Retention 1 – 2 in the program to date.

ResCare Performance Measures - PY 2019

Quarter Reporting: 3rd Quarter

JAN 20 - March 2020

| | PY 2019 Performance Measures | Actual Quarterly Performance | Percent of Goal Achieved | Total Management Fee Available/Quarter | Total Management Fee Earned |
|---|------------------------------|------------------------------|--------------------------|--|-----------------------------|
| Adult | | | | | |
| Employment (Second Quarter after Exit) | 75% | 81% | 108% | \$1,435 | \$1,435.00 |
| Employment (Fourth Quarter after Exit) | 77% | 81% | 105% | \$1,435 | \$1,435.00 |
| Median Earnings (Second Quarter after Exit) | \$4,200 | \$5,702 | 136% | \$1,435 | \$1,435.00 |
| Credentialed Attainment Rate | 81% | 78% | 97% | \$1,435 | \$1,435.00 |
| Measurable Skill Gains | Baseline | N/A | N/A | | |
| Total Management Fee Earned | | | | | \$5,740.00 |
| Dislocated Workers | | | | | |
| Employment (Second Quarter after Exit) | 83% | 78% | 94% | \$2,088 | \$2,088.00 |
| Employment (Fourth Quarter after Exit) | 90% | 86% | 95% | \$2,088 | \$2,088.00 |
| Median Earnings (Second Quarter after Exit) | \$7,500 | \$8,125 | 108% | \$2,088 | \$2,088.00 |
| Credentialed Attainment Rate | 65% | 87% | 133% | \$2,088 | \$2,088.00 |
| Measurable Skill Gains | Baseline | N/A | N/A | | |
| Total Management Fee Earned | | | | | \$8,352.00 |
| Youth | | | | | |
| Employment (Second Quarter after Exit) | 65% | 70% | 107% | \$1,186 | \$1,186.00 |
| Employment (Fourth Quarter after Exit) | 65% | 69% | 106% | \$1,186 | \$1,186.00 |
| Median Earnings (Second Quarter after Exit) | Baseline | N/A | N/A | | |
| Credentialed Attainment Rate | 65% | 41% | 63% | \$1,186 | \$0.00 |
| Measurable Skill Gains | Baseline | N/A | N/A | | |
| Total Management Fee Earned | | | | | \$2,372.00 |
| EARN | | | | | |
| Placement - Tier 1 | 65% | 61% | 94% | \$385 | \$289.00 |
| Placement - Tier 2 | 65% | 79% | 122% | \$385 | \$385.00 |
| Placement - Tier 3 | 65% | 100% | 154% | \$385 | \$385.00 |
| Retention - 6 Months | 75% | 50% | 67% | \$385 | \$154.00 |
| Total Management Fee Earned | | | | | \$1,213.00 |
| TANF Youth | | | | | |
| Number of Youth Served/Quarter | 30 | 44 | 149% | \$2,593 | \$2,593.00 |
| Total Management Fee Earned | | | | | \$20,270.00 |

Total Management Fee Earned is calculated as follows:

- Adult, Dislocated Worker and Youth - Percent of Goal Achieved at 90% or above = 100% of Management Fee
- Adult, Dislocated Worker and Youth - Percent of Goal Achieved between 80% - 90% = 75% of Management Fee
- Adult, Dislocated Worker and Youth - Percent of Goal Achieved between 70% - 80% = 50% of Management Fee
- Adult, Dislocated Worker and Youth - Percent of Goal Achieved at or below 69% = \$0 Management Fee
- EARN - Percent of Goal Achieved at 100% of Performance Level = 100% of Management Fee
- EARN - Percent of Goal Achieved at 90 - 100% of Performance Level = 75% of Management Fee
- EARN - Percent of Goal Achieved at 80 - 89% of Performance Level = 50% of Management Fee
- EARN - Percent of Goal Achieved at or below 79% of Performance Level = 40 of Management Fee
- TANF Youth - Percent of Goal Achieved at 100% = 100% of Management Fee
- TANF Youth - Percent of Goal Achieved at 90% - 100% = 80% of Management Fee
- TANF Youth - Percent of Goal Achieved at 80% - 90% = 60% of Management Fee
- TANF Youth - Percent of Goal Achieved below 80% = \$0 Management Fee